

**Pennsylvania Milk Marketing Board
SALES INTO PMMB AREA 5 BY TYPE OF MILK
Year 2022 Data**

Item (1)	All Dealers Selling into Area (%)	Area 5 CRH Cross-section Dealers (2) Selling into Area (%)
Reduced Fat 2%	34.34	36.64
Standard Milk	24.00	24.54
Lowfat Milk 1%	10.20	10.94
Nonfat Milk	7.09	7.05
Flavored Milk	6.53	6.16
TOTALS	82.17	85.33

Footnotes:

1.) Top 5 selling controlled milk products for Area 5 based on Year 2022 sales.

2.) Area 5 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Sharpsville
- Galliker Dairy Company, Inc.
- Schneiders Dairy, Inc.
- Turner Dairy Farms, Inc.
- United Dairy – Fikes (Uniontown location)
- United Dairy, Inc. (Martins Ferry location)

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 5**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY
YEAR 2022 DATA**

Cost Center	Weighted Costs	Weighted Points	Weighted Cost per Point
Receiving, Lab & Field Work	\$ 2,628,818	146,044,018	\$ 0.0180
Standardization & Pasteurization	\$ 5,254,390	154,063,041	\$ 0.0341
Bottling	\$ 9,173,283	164,336,521	\$ 0.0558
Cold Room	\$ 10,859,235	176,025,260	\$ 0.0617
Delivery	\$ 32,908,552	168,821,330	\$ 0.1949
Selling	\$ 5,553,121	177,682,312	\$ 0.0313

Total Cost per Point **\$ 0.3958**

PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 5

CONTAINER COSTS
YEAR 2022 UNITS (@ APRIL 2023 COSTS)

A	B	C	D	E	F	G	H
				(C÷D)			(F x (1+G))
Container Size	Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2023) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON - Plastic	Blow Molded	\$ 2,492,680	11,386,969	\$ 0.2189			
GALLON - Plastic	Purchased	\$ 1,293,140	3,460,849	\$ 0.3737			
GALLON - Combined		\$ 3,785,820	14,847,818	\$ 0.2550	\$ 0.2533	1.90%	\$ 0.2581
1/2 GALLON - Plastic	Blow Molded	\$ 1,147,419	7,741,183	\$ 0.1482			
1/2 GALLON - Plastic	Purchased	\$ 1,777,422	7,387,936	\$ 0.2406			
1/2 GALLON - Paper	Purchased	\$ -	-	\$ -			
1/2 GALLON - Combined		\$ 2,924,841	15,129,119	\$ 0.1933	\$ 0.1858	1.69%	\$ 0.1889
QUART - Plastic	Purchased	\$ 891,739	4,714,994	\$ 0.1891			
QUART - Paper	Purchased	\$ 98,602	786,884	\$ 0.1253			
QUART - Combined		\$ 990,341	5,501,878	\$ 0.1800	\$ 0.1800	1.57%	\$ 0.1828
PINT - Plastic	Purchased	\$ 1,116,334	6,165,634	\$ 0.1811			
PINT - Paper	Purchased	\$ 4,127	57,953	\$ 0.0712			
PINT - Combined		\$ 1,120,461	6,223,587	\$ 0.1800	\$ 0.1593	1.62%	\$ 0.1619
12 Ounce	Purchased	\$ 5,313	30,093	\$ 0.1766	\$ 0.1766		\$ 0.1766
10 Ounce ⁽¹⁾	Purchased			\$ 0.0544	\$ 0.0544		\$ 0.0544
1/2 PINT - Plastic	Purchased	\$ 1,311,702	15,187,485	\$ 0.0864	\$ 0.0661	0.92%	\$ 0.0667
1/2 PINT - Paper	Purchased	\$ 1,926,983	53,146,741	\$ 0.0363	\$ 0.0421	0.85%	\$ 0.0425
4 Ounce	Purchased	\$ 135,108	3,817,020	\$ 0.0354	\$ 0.0354	1.53%	\$ 0.0359
Bulk Per Quart	Purchased	\$ 95,290	929,237	\$ 0.1026	\$ 0.1026	1.30%	\$ 0.1039

Footnote:

1. None of the Area 5 cross-section Dealers bottled price-Controlled product in this size container during Year 2022. The cost per unit presented is per a prior year.

PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 5

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER
YEAR 2022 POUNDS (@ APRIL 2023 COSTS)

Product	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
Standard (Whole) Milk	\$ 2,780	64,025,702	\$ -
Reduced Fat (2%) Milk	\$ 14,036	94,984,008	\$ 0.0001
Low Fat (1%) Milk	\$ 3,877	29,042,693	\$ 0.0001
Non Fat (Skim) Milk	\$ 17,274	18,305,117	\$ 0.0009
Flavored Milk	\$ 915,914	16,305,225	\$ 0.0562
Flavored Reduced Fat Milk	\$ 933,945	18,087,999	\$ 0.0516
Flavored NONFAT Milk	\$ 481,542	11,713,190	\$ 0.0411
Buttermilk	\$ 66,616	1,539,693	\$ 0.0433
Egg Nog	\$ 147,416	584,468	\$ 0.2522

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 5**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2022 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
Cost/(Revenue) Factor	Product Pounds	Butterfat Pounds	Revenue	Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	22,709,273	1,182,237	n/a	\$ 7,400,745	n/a	\$ 7,400,745	\$ 2,199,251
2 Bulk MILK - diverted	121,776,344	4,546,288	\$ 30,976,847	\$ 30,525,649	n/a	\$ (451,198)	\$ (306,474)
3 Bulk MILK - transferred	9,136,301	86,121	\$ 2,436,691	\$ 2,377,469	\$ 168,779	\$ 109,557	\$ 2,850
4 Bulk MILK - TOTAL (Row 2 + Row 3)	130,912,645	4,632,409	\$ 33,413,538	\$ 32,903,118	\$ 168,779	\$ (341,641)	\$ (303,624)
5 Bulk CREAM - transferred	34,064,204	14,102,494	\$ 53,587,264	\$ 48,603,602	\$ 1,162,425	\$ (3,821,237)	\$ (981,842)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 2,199,251		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ (303,624)		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (981,842)		
9 Total	\$ 913,785	275,493,607	\$ 0.0033

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 5**

**MILK COSTS BEFORE PACKAGING
OCTOBER 2023 MILK PRICES**

	Class I
Skim Rate	\$ 13.36
Butterfat Rate	\$ 3.0901

Product Description	A	B	C	D	E	F	G	H	I	J	K
	Product Pounds	Butterfat Pounds	(B ÷ A) Percentage	(A - B) Skim Pounds	(B × BF Rate) Butterfat Value	(D × Skim Rate) Skim Value	(E + F) Total Value	(G ÷ A) Cost per Pound	(EX. 4) Ingredient Cost	(EX. 5) Bulk Sale (Profit)/Loss	(H + I + J) Total Cost per Pound
Standard Milk	64,025,702	2,088,167	3.2615%	61,937,535	\$ 6,452,645	\$ 8,274,855	\$ 14,727,500	\$ 0.2300	\$ -	\$ 0.0033	\$ 0.2333
Reduced Fat (2%) Milk	94,984,008	1,802,890	1.8981%	93,181,118	\$ 5,571,110	\$ 12,448,997	\$ 18,020,107	\$ 0.1897	\$ 0.0001	\$ 0.0033	\$ 0.1931
Low Fat (1%) Milk	29,042,693	259,950	0.8951%	28,782,743	\$ 803,271	\$ 3,845,374	\$ 4,648,645	\$ 0.1601	\$ 0.0001	\$ 0.0033	\$ 0.1635
Non Fat (Skim) Milk	18,305,117	21,666	0.1184%	18,283,451	\$ 66,950	\$ 2,442,669	\$ 2,509,619	\$ 0.1371	\$ 0.0009	\$ 0.0033	\$ 0.1413
Flavored Milk	16,305,225	564,959	3.4649%	15,740,266	\$ 1,745,780	\$ 2,102,900	\$ 3,848,680	\$ 0.2360	\$ 0.0562	\$ 0.0033	\$ 0.2955
Flavored Reduced Fat Milk	18,087,999	186,826	1.0329%	17,901,173	\$ 577,311	\$ 2,391,597	\$ 2,968,908	\$ 0.1641	\$ 0.0516	\$ 0.0033	\$ 0.2190
Flavored NONFAT Milk	11,713,190	27,807	0.2374%	11,685,383	\$ 85,926	\$ 1,561,167	\$ 1,647,093	\$ 0.1406	\$ 0.0411	\$ 0.0033	\$ 0.1850
Buttermilk	1,539,693	25,383	1.6486%	1,514,310	\$ 78,436	\$ 202,312	\$ 280,748	\$ 0.1823	\$ 0.0433	\$ 0.0033	\$ 0.2289
Egg Nog	584,468	39,924	6.8308%	544,544	\$ 123,369	\$ 72,751	\$ 196,120	\$ 0.3356	\$ 0.2522	\$ 0.0033	\$ 0.5911

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 5**

**COST UPDATE ADJUSTMENT
1st HALF COMPARISON (Year 2023 vs. Year 2022)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 st HALF EXPENSES		1 st HALF POINTS		1 st HALF COST/POINTS		INCREASE (DECREASE)
2023	2022	2023	2022	2023	2022	

WEIGHTED LABOR COSTS	\$ 20,216,436	\$ 19,574,501	81,407,185	82,395,167	\$ 0.2483	\$ 0.2376	\$ 0.0107
WEIGHTED UTILITY COSTS	\$ 1,366,058	\$ 1,328,602	81,407,185	82,395,167	\$ 0.0168	\$ 0.0161	\$ 0.0007
WEIGHTED INSURANCE COSTS	\$ 634,912	\$ 709,814	81,407,185	82,395,167	\$ 0.0078	\$ 0.0086	\$ (0.0008)

COST UPDATE ADJUSTMENT per BOTTLING POINT **\$ 0.0106**

PENNSYLVANIA MILK MARKETING BOARD

MILK MARKETING AREA 5

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from YEAR 2022 to AUGUST 2023

1. Weighted Diesel Fuel Costs - YEAR 2022	\$	4,194,347
2. Average On-Highway Diesel Price per Gallon - YEAR 2022 (1)	\$	5.354
3. On-Highway Diesel Price per Gallon - AUGUST 2023 (1)	\$	4.516
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		-15.65%
5. Presumed Diesel Fuel Costs - AUGUST 2023 ((Line 1 X Line 4) + Line 1)	\$	<u>3,537,932</u>
6. Change in Diesel Fuel Costs from YEAR 2022 to AUGUST 2023 (Line 5 - Line 1)	\$	(656,415)
7. Weighted Delivery Points - YEAR 2022		<u>168,821,330</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	\$	<u>(0.0039)</u>

Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK MARKETING BOARD

MILK MARKETING AREA 5

Heating Fuel Costs Adjustment

Update of Heating Fuel Costs from YEAR 2022 to JUNE 2023

1. Weighted Heating Fuel Costs - YEAR 2022	\$	307,927
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2022 (1)	\$	11.35
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2023 (1)	\$	8.54
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		-24.76%
5. Presumed Heating Fuel Costs - JUNE 2023 ((Line 1 X Line 4) + Line 1)	\$	<u>231,684</u>
6. Change in Heating Fuel Costs from YEAR 2022 to JUNE 2023 (Line 5 - Line 1)	\$	(76,243)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2022		<u>154,063,041</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	\$	<u>(0.0005)</u>

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 5
YEAR 2022 DATA**

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				<i>(C) + (D)</i>	<i>(B) x (E)</i>
Container Size	Area 5-0 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	14,847,818	\$ (0.09037)	\$ (0.03136)	\$ (0.1217)	\$ (1,806,979)
1/2 GALLON	15,129,119	\$ (0.01606)	\$ (0.07066)	\$ (0.0867)	\$ (1,311,695)
QUART	5,501,878	\$ 0.06289	\$ 0.05019	\$ 0.1131	\$ 622,262
PINT	6,286,806	\$ 0.03341	\$ 0.07052	\$ 0.1039	\$ 653,199
12 OUNCE	30,093	\$ 0.03389	\$ 0.04066	\$ 0.0746	\$ 2,245
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	68,334,226	\$ 0.01153	\$ 0.01160	\$ 0.0231	\$ 1,578,521
4 OUNCE	3,817,020	\$ 0.01541	\$ 0.02088	\$ 0.0363	\$ 138,558
Bulk per Quart	929,232	\$ 0.19487	\$ (0.06323)	\$ 0.1316	\$ 122,287
					\$ <u>(1,602)</u>

PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2023 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.0064	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 3.7384	\$ 0.1356	\$ 3.8740	\$ (0.5220)	\$ 0.9748	\$ 4.3268	\$ 4.2000	\$ 0.1268
	1/2 GALLON	\$ 1.0032	\$ 0.1889	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.9032	\$ 0.0690	\$ 1.9722	\$ (0.2610)	\$ 0.4874	\$ 2.1986	\$ 2.1457	\$ 0.0529
	QUART	\$ 0.5016	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.1964	\$ 0.0434	\$ 1.2398	\$ (0.1305)	\$ 0.2437	\$ 1.3530	\$ 1.3583	\$ (0.0053)
	PINT	\$ 0.2508	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.7161	\$ 0.0260	\$ 0.7421	\$ (0.0653)	\$ 0.1219	\$ 0.7987	\$ 0.7772	\$ 0.0215
	12 OUNCE	\$ 0.1881	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5888	\$ 0.0214	\$ 0.6102	\$ (0.0489)	\$ 0.0914	\$ 0.6527	\$ 0.5958	\$ 0.0569
	10 OUNCE	\$ 0.1567	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.3358	\$ 0.0122	\$ 0.3480	\$ (0.0435)	\$ 0.0812	\$ 0.3857	\$ 0.3757	\$ 0.0100
	1/2 PINT	\$ 0.1254	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2908	\$ 0.0105	\$ 0.3013	\$ (0.0326)	\$ 0.0609	\$ 0.3296	\$ 0.3181	\$ 0.0115
	4 OUNCE	\$ 0.0627	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1848	\$ 0.0067	\$ 0.1915	\$ (0.0163)	\$ 0.0305	\$ 0.2057	\$ 0.1977	\$ 0.0080
	Bulk per Quart	\$ 0.5016	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.1360	\$ 0.0412	\$ 1.1772	\$ (0.1305)	\$ 0.2437	\$ 1.2904	\$ 1.3556	\$ (0.0652)
REDUCED FAT (2%) MILK	GALLON	\$ 1.6645	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 3.3965	\$ 0.1232	\$ 3.5197	\$ (0.5220)	\$ 0.9748	\$ 3.9725	\$ 3.8466	\$ 0.1259
	1/2 GALLON	\$ 0.8323	\$ 0.1889	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.7323	\$ 0.0628	\$ 1.7951	\$ (0.2610)	\$ 0.4874	\$ 2.0215	\$ 1.9689	\$ 0.0526
	QUART	\$ 0.4161	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.1109	\$ 0.0403	\$ 1.1512	\$ (0.1305)	\$ 0.2437	\$ 1.2644	\$ 1.2700	\$ (0.0056)
	PINT	\$ 0.2081	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.6734	\$ 0.0244	\$ 0.6978	\$ (0.0653)	\$ 0.1219	\$ 0.7544	\$ 0.7330	\$ 0.0214
	12 OUNCE	\$ 0.1560	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5567	\$ 0.0202	\$ 0.5769	\$ (0.0489)	\$ 0.0914	\$ 0.6194	\$ 0.5626	\$ 0.0568
	10 OUNCE	\$ 0.1300	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.3091	\$ 0.0112	\$ 0.3203	\$ (0.0435)	\$ 0.0812	\$ 0.3580	\$ 0.3481	\$ 0.0099
	1/2 PINT	\$ 0.1040	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2694	\$ 0.0098	\$ 0.2792	\$ (0.0326)	\$ 0.0609	\$ 0.3075	\$ 0.2961	\$ 0.0114
	4 OUNCE	\$ 0.0520	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1741	\$ 0.0063	\$ 0.1804	\$ (0.0163)	\$ 0.0305	\$ 0.1946	\$ 0.1866	\$ 0.0080
	Bulk per Quart	\$ 0.4161	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.0505	\$ 0.0381	\$ 1.0886	\$ (0.1305)	\$ 0.2437	\$ 1.2018	\$ 1.2673	\$ (0.0655)
LOW FAT (1%) MILK	GALLON	\$ 1.4094	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 3.1414	\$ 0.1139	\$ 3.2553	\$ (0.5220)	\$ 0.9748	\$ 3.7081	\$ 3.5902	\$ 0.1179
	1/2 GALLON	\$ 0.7047	\$ 0.1889	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.6047	\$ 0.0582	\$ 1.6629	\$ (0.2610)	\$ 0.4874	\$ 1.8893	\$ 1.8407	\$ 0.0486
	QUART	\$ 0.3523	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.0471	\$ 0.0380	\$ 1.0851	\$ (0.1305)	\$ 0.2437	\$ 1.1983	\$ 1.2058	\$ (0.0075)
	PINT	\$ 0.1762	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.6415	\$ 0.0233	\$ 0.6648	\$ (0.0653)	\$ 0.1219	\$ 0.7214	\$ 0.7010	\$ 0.0204
	12 OUNCE	\$ 0.1321	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5328	\$ 0.0193	\$ 0.5521	\$ (0.0489)	\$ 0.0914	\$ 0.5946	\$ 0.5386	\$ 0.0560
	10 OUNCE	\$ 0.1101	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.2892	\$ 0.0105	\$ 0.2997	\$ (0.0435)	\$ 0.0812	\$ 0.3374	\$ 0.3281	\$ 0.0093
	1/2 PINT	\$ 0.0881	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2535	\$ 0.0092	\$ 0.2627	\$ (0.0326)	\$ 0.0609	\$ 0.2910	\$ 0.2801	\$ 0.0109
	4 OUNCE	\$ 0.0440	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1661	\$ 0.0060	\$ 0.1721	\$ (0.0163)	\$ 0.0305	\$ 0.1863	\$ 0.1787	\$ 0.0076
	Bulk per Quart	\$ 0.3523	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 0.9867	\$ 0.0358	\$ 1.0225	\$ (0.1305)	\$ 0.2437	\$ 1.1357	\$ 1.2031	\$ (0.0674)
NON FAT (SKIM) MILK	GALLON	\$ 1.2194	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 2.9514	\$ 0.1070	\$ 3.0584	\$ (0.5220)	\$ 0.9748	\$ 3.5112	\$ 3.3871	\$ 0.1241
	1/2 GALLON	\$ 0.6097	\$ 0.1889	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.5097	\$ 0.0548	\$ 1.5645	\$ (0.2610)	\$ 0.4874	\$ 1.7909	\$ 1.7391	\$ 0.0518
	QUART	\$ 0.3049	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 0.9997	\$ 0.0363	\$ 1.0360	\$ (0.1305)	\$ 0.2437	\$ 1.1492	\$ 1.1551	\$ (0.0059)
	PINT	\$ 0.1524	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.6177	\$ 0.0224	\$ 0.6401	\$ (0.0653)	\$ 0.1219	\$ 0.6967	\$ 0.6756	\$ 0.0211
	12 OUNCE	\$ 0.1143	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5150	\$ 0.0187	\$ 0.5337	\$ (0.0489)	\$ 0.0914	\$ 0.5762	\$ 0.5196	\$ 0.0566
	10 OUNCE	\$ 0.0953	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.2744	\$ 0.0100	\$ 0.2844	\$ (0.0435)	\$ 0.0812	\$ 0.3221	\$ 0.3122	\$ 0.0099
	1/2 PINT	\$ 0.0762	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2416	\$ 0.0088	\$ 0.2504	\$ (0.0326)	\$ 0.0609	\$ 0.2787	\$ 0.2674	\$ 0.0113
	4 OUNCE	\$ 0.0381	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1602	\$ 0.0058	\$ 0.1660	\$ (0.0163)	\$ 0.0305	\$ 0.1802	\$ 0.1723	\$ 0.0079
	Bulk per Quart	\$ 0.3049	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 0.9393	\$ 0.0341	\$ 0.9734	\$ (0.1305)	\$ 0.2437	\$ 1.0866	\$ 1.1524	\$ (0.0658)

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0031 per quart equivalent.

PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2023 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.3640	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 4.0960	\$ 0.1486	\$ 4.2446	\$ (0.5220)	\$ 0.9748	\$ 4.6974	\$ 4.4912	\$ 0.2062
	1/2 GALLON	\$ 1.1820	\$ 0.1889	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 2.0820	\$ 0.0755	\$ 2.1575	\$ (0.2610)	\$ 0.4874	\$ 2.3839	\$ 2.2913	\$ 0.0926
	QUART	\$ 0.5910	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.2858	\$ 0.0466	\$ 1.3324	\$ (0.1305)	\$ 0.2437	\$ 1.4456	\$ 1.4311	\$ 0.0145
	PINT	\$ 0.2955	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.7608	\$ 0.0276	\$ 0.7884	\$ (0.0653)	\$ 0.1219	\$ 0.8450	\$ 0.8136	\$ 0.0314
	12 OUNCE	\$ 0.2216	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.6223	\$ 0.0226	\$ 0.6449	\$ (0.0489)	\$ 0.0914	\$ 0.6874	\$ 0.6231	\$ 0.0643
	10 OUNCE	\$ 0.1847	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.3638	\$ 0.0132	\$ 0.3770	\$ (0.0435)	\$ 0.0812	\$ 0.4147	\$ 0.3984	\$ 0.0163
	1/2 PINT	\$ 0.1478	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.3132	\$ 0.0114	\$ 0.3246	\$ (0.0326)	\$ 0.0609	\$ 0.3529	\$ 0.3364	\$ 0.0165
	4 OUNCE	\$ 0.0739	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1960	\$ 0.0071	\$ 0.2031	\$ (0.0163)	\$ 0.0305	\$ 0.2173	\$ 0.2068	\$ 0.0105
	Bulk per Quart	\$ 0.5910	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.2254	\$ 0.0444	\$ 1.2698	\$ (0.1305)	\$ 0.2437	\$ 1.3830	\$ 1.4284	\$ (0.0454)
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.7520	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 3.4840	\$ 0.1264	\$ 3.6104	\$ (0.5220)	\$ 0.9748	\$ 4.0632	\$ 3.8720	\$ 0.1912
	1/2 GALLON	\$ 0.8760	\$ 0.1889	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.7760	\$ 0.0644	\$ 1.8404	\$ (0.2610)	\$ 0.4874	\$ 2.0668	\$ 1.9816	\$ 0.0852
	QUART	\$ 0.4380	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.1328	\$ 0.0411	\$ 1.1739	\$ (0.1305)	\$ 0.2437	\$ 1.2871	\$ 1.2763	\$ 0.0108
	PINT	\$ 0.2190	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.6843	\$ 0.0248	\$ 0.7091	\$ (0.0653)	\$ 0.1219	\$ 0.7657	\$ 0.7362	\$ 0.0295
	12 OUNCE	\$ 0.1643	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5650	\$ 0.0205	\$ 0.5855	\$ (0.0489)	\$ 0.0914	\$ 0.6280	\$ 0.5650	\$ 0.0630
	10 OUNCE	\$ 0.1369	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.3160	\$ 0.0115	\$ 0.3275	\$ (0.0435)	\$ 0.0812	\$ 0.3652	\$ 0.3500	\$ 0.0152
	1/2 PINT	\$ 0.1095	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2749	\$ 0.0100	\$ 0.2849	\$ (0.0326)	\$ 0.0609	\$ 0.3132	\$ 0.2977	\$ 0.0155
	4 OUNCE	\$ 0.0548	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1769	\$ 0.0064	\$ 0.1833	\$ (0.0163)	\$ 0.0305	\$ 0.1975	\$ 0.1875	\$ 0.0100
	Bulk per Quart	\$ 0.4380	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.0724	\$ 0.0389	\$ 1.1113	\$ (0.1305)	\$ 0.2437	\$ 1.2245	\$ 1.2736	\$ (0.0491)
FLAVORED NONFAT MILK	GALLON	\$ 1.4800	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 3.2120	\$ 0.1165	\$ 3.3285	\$ (0.5220)	\$ 0.9748	\$ 3.7813	\$ 3.5959	\$ 0.1854
	1/2 GALLON	\$ 0.7400	\$ 0.1889	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.6400	\$ 0.0595	\$ 1.6995	\$ (0.2610)	\$ 0.4874	\$ 1.9259	\$ 1.8436	\$ 0.0823
	QUART	\$ 0.3700	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.0648	\$ 0.0386	\$ 1.1034	\$ (0.1305)	\$ 0.2437	\$ 1.2166	\$ 1.2073	\$ 0.0093
	PINT	\$ 0.1850	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.6503	\$ 0.0236	\$ 0.6739	\$ (0.0653)	\$ 0.1219	\$ 0.7305	\$ 0.7017	\$ 0.0288
	12 OUNCE	\$ 0.1388	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5395	\$ 0.0196	\$ 0.5591	\$ (0.0489)	\$ 0.0914	\$ 0.6016	\$ 0.5392	\$ 0.0624
	10 OUNCE	\$ 0.1156	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.2947	\$ 0.0107	\$ 0.3054	\$ (0.0435)	\$ 0.0812	\$ 0.3431	\$ 0.3285	\$ 0.0146
	1/2 PINT	\$ 0.0925	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2579	\$ 0.0094	\$ 0.2673	\$ (0.0326)	\$ 0.0609	\$ 0.2956	\$ 0.2804	\$ 0.0152
	4 OUNCE	\$ 0.0463	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1684	\$ 0.0061	\$ 0.1745	\$ (0.0163)	\$ 0.0305	\$ 0.1887	\$ 0.1789	\$ 0.0098
	Bulk per Quart	\$ 0.3700	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.0044	\$ 0.0364	\$ 1.0408	\$ (0.1305)	\$ 0.2437	\$ 1.1540	\$ 1.2046	\$ (0.0506)
BUTTERMILK	GALLON	\$ 1.9731	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 3.7051	\$ 0.1344	\$ 3.8395	\$ (0.5220)	\$ 0.9748	\$ 4.2923	\$ 4.1243	\$ 0.1680
	1/2 GALLON	\$ 0.9866	\$ 0.1889	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 1.8866	\$ 0.0684	\$ 1.9550	\$ (0.2610)	\$ 0.4874	\$ 2.1814	\$ 2.1079	\$ 0.0735
	QUART	\$ 0.4933	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.1881	\$ 0.0431	\$ 1.2312	\$ (0.1305)	\$ 0.2437	\$ 1.3444	\$ 1.3394	\$ 0.0050
	PINT	\$ 0.2466	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 0.7119	\$ 0.0258	\$ 0.7377	\$ (0.0653)	\$ 0.1219	\$ 0.7943	\$ 0.7677	\$ 0.0266
	12 OUNCE	\$ 0.1850	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.5857	\$ 0.0212	\$ 0.6069	\$ (0.0489)	\$ 0.0914	\$ 0.6494	\$ 0.5887	\$ 0.0607
	10 OUNCE	\$ 0.1541	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.3332	\$ 0.0121	\$ 0.3453	\$ (0.0435)	\$ 0.0812	\$ 0.3830	\$ 0.3698	\$ 0.0132
	1/2 PINT	\$ 0.1233	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.2887	\$ 0.0105	\$ 0.2992	\$ (0.0326)	\$ 0.0609	\$ 0.3275	\$ 0.3135	\$ 0.0140
	4 OUNCE	\$ 0.0617	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.1838	\$ 0.0067	\$ 0.1905	\$ (0.0163)	\$ 0.0305	\$ 0.2047	\$ 0.1953	\$ 0.0094
	Bulk per Quart	\$ 0.4933	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.1277	\$ 0.0409	\$ 1.1686	\$ (0.1305)	\$ 0.2437	\$ 1.2818	\$ 1.3367	\$ (0.0549)

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0031 per quart equivalent.

PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2023 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)

EGG NOG	GALLON	\$ 4.7288	\$ 0.2581	\$ 0.0124	\$ (0.1217)	\$ 1.5832	\$ 6.4608	\$ 0.2343	\$ 6.6951	\$ (0.5220)	\$ 0.9748	\$ 7.1479	\$ 6.2886	\$ 0.8593
	1/2 GALLON	\$ 2.3644	\$ 0.1889	\$ 0.0062	\$ (0.0867)	\$ 0.7916	\$ 3.2644	\$ 0.1184	\$ 3.3828	\$ (0.2610)	\$ 0.4874	\$ 3.6092	\$ 3.1899	\$ 0.4193
	QUART	\$ 1.1822	\$ 0.1828	\$ 0.0031	\$ 0.1131	\$ 0.3958	\$ 1.8770	\$ 0.0681	\$ 1.9451	\$ (0.1305)	\$ 0.2437	\$ 2.0583	\$ 1.8805	\$ 0.1778
	PINT	\$ 0.5911	\$ 0.1619	\$ 0.0016	\$ 0.1039	\$ 0.1979	\$ 1.0564	\$ 0.0383	\$ 1.0947	\$ (0.0653)	\$ 0.1219	\$ 1.1513	\$ 1.0383	\$ 0.1130
	12 OUNCE	\$ 0.4433	\$ 0.1766	\$ 0.0012	\$ 0.0746	\$ 0.1484	\$ 0.8440	\$ 0.0306	\$ 0.8746	\$ (0.0489)	\$ 0.0914	\$ 0.9171	\$ 0.7916	\$ 0.1255
	10 OUNCE	\$ 0.3694	\$ 0.0544	\$ 0.0010	\$ -	\$ 0.1237	\$ 0.5485	\$ 0.0199	\$ 0.5684	\$ (0.0435)	\$ 0.0812	\$ 0.6061	\$ 0.5388	\$ 0.0673
	1/2 PINT	\$ 0.2956	\$ 0.0425	\$ 0.0008	\$ 0.0231	\$ 0.0990	\$ 0.4610	\$ 0.0167	\$ 0.4777	\$ (0.0326)	\$ 0.0609	\$ 0.5060	\$ 0.4487	\$ 0.0573
	4 OUNCE	\$ 0.1478	\$ 0.0359	\$ 0.0004	\$ 0.0363	\$ 0.0495	\$ 0.2699	\$ 0.0098	\$ 0.2797	\$ (0.0163)	\$ 0.0305	\$ 0.2939	\$ 0.2630	\$ 0.0309
	Bulk per Quart	\$ 1.1822	\$ 0.1039	\$ 0.0031	\$ 0.1316	\$ 0.3958	\$ 1.8166	\$ 0.0659	\$ 1.8825	\$ (0.1305)	\$ 0.2437	\$ 1.9957	\$ 1.8778	\$ 0.1179

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0031 per quart equivalent.

PENNSYLVANIA MILK MARKETING BOARD MILK MARKETING AREA 5

RETAIL PRICE BUILDUP OCTOBER 2023 PRICES

	A	B	C	D	E	F	G	
	EX. 11				(A+B+C+D)		(E - F)	
Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 4.3268	\$ (0.5192)	\$ 0.6875	\$ 0.1247	\$ 4.62	\$ 4.51	\$ 0.11
	1/2 GALLON	\$ 2.1986	\$ (0.2638)	\$ 0.4521	\$ 0.0662	\$ 2.45	\$ 2.41	\$ 0.04
	QUART	\$ 1.3530	\$ (0.1624)	\$ 0.2583	\$ 0.0402	\$ 1.49	\$ 1.49	\$ -
	PINT	\$ 0.7987	\$ (0.0958)	\$ 0.2098	\$ 0.0253	\$ 0.94	\$ 0.92	\$ 0.02
	12 OUNCE	\$ 0.6527	\$ (0.0783)	\$ 0.1574	\$ 0.0203	\$ 0.75	\$ 0.70	\$ 0.05
	10 OUNCE	\$ 0.3857	\$ (0.0463)	\$ 0.1311	\$ 0.0131	\$ 0.48	\$ 0.47	\$ 0.01
	1/2 PINT	\$ 0.3296	\$ (0.0396)	\$ 0.1546	\$ 0.0123	\$ 0.46	\$ 0.45	\$ 0.01
	4 OUNCE	\$ 0.2057	\$ (0.0247)	\$ 0.0773	\$ 0.0072	\$ 0.27	\$ 0.26	\$ 0.01
	Bulk per Quart	\$ 1.2904	\$ (0.1548)	\$ 0.2583	\$ 0.0387	\$ 1.43	\$ 1.49	\$ (0.06)
REDUCED FAT (2%) MILK	GALLON	\$ 3.9725	\$ (0.4767)	\$ 0.6875	\$ 0.1161	\$ 4.30	\$ 4.19	\$ 0.11
	1/2 GALLON	\$ 2.0215	\$ (0.2426)	\$ 0.4521	\$ 0.0619	\$ 2.29	\$ 2.25	\$ 0.04
	QUART	\$ 1.2644	\$ (0.1517)	\$ 0.2583	\$ 0.0380	\$ 1.41	\$ 1.41	\$ -
	PINT	\$ 0.7544	\$ (0.0905)	\$ 0.2098	\$ 0.0242	\$ 0.90	\$ 0.88	\$ 0.02
	12 OUNCE	\$ 0.6194	\$ (0.0743)	\$ 0.1574	\$ 0.0195	\$ 0.72	\$ 0.67	\$ 0.05
	10 OUNCE	\$ 0.3580	\$ (0.0430)	\$ 0.1311	\$ 0.0124	\$ 0.46	\$ 0.45	\$ 0.01
	1/2 PINT	\$ 0.3075	\$ (0.0369)	\$ 0.1546	\$ 0.0118	\$ 0.44	\$ 0.43	\$ 0.01
	4 OUNCE	\$ 0.1946	\$ (0.0234)	\$ 0.0773	\$ 0.0069	\$ 0.26	\$ 0.25	\$ 0.01
	Bulk per Quart	\$ 1.2018	\$ (0.1442)	\$ 0.2583	\$ 0.0365	\$ 1.35	\$ 1.41	\$ (0.06)
LOWFAT (1%) MILK	GALLON	\$ 3.7081	\$ (0.4450)	\$ 0.6875	\$ 0.1096	\$ 4.06	\$ 3.95	\$ 0.11
	1/2 GALLON	\$ 1.8893	\$ (0.2267)	\$ 0.4521	\$ 0.0587	\$ 2.17	\$ 2.13	\$ 0.04
	QUART	\$ 1.1983	\$ (0.1438)	\$ 0.2583	\$ 0.0364	\$ 1.35	\$ 1.36	\$ (0.01)
	PINT	\$ 0.7214	\$ (0.0866)	\$ 0.2098	\$ 0.0234	\$ 0.87	\$ 0.85	\$ 0.02
	12 OUNCE	\$ 0.5946	\$ (0.0714)	\$ 0.1574	\$ 0.0189	\$ 0.70	\$ 0.65	\$ 0.05
	10 OUNCE	\$ 0.3374	\$ (0.0405)	\$ 0.1311	\$ 0.0119	\$ 0.44	\$ 0.43	\$ 0.01
	1/2 PINT	\$ 0.2910	\$ (0.0349)	\$ 0.1546	\$ 0.0114	\$ 0.42	\$ 0.41	\$ 0.01
	4 OUNCE	\$ 0.1863	\$ (0.0224)	\$ 0.0773	\$ 0.0067	\$ 0.25	\$ 0.24	\$ 0.01
	Bulk per Quart	\$ 1.1357	\$ (0.1363)	\$ 0.2583	\$ 0.0349	\$ 1.29	\$ 1.35	\$ (0.06)
NONFAT (SKIM) MILK	GALLON	\$ 3.5112	\$ (0.4213)	\$ 0.6875	\$ 0.1048	\$ 3.88	\$ 3.77	\$ 0.11
	1/2 GALLON	\$ 1.7909	\$ (0.2149)	\$ 0.4521	\$ 0.0563	\$ 2.08	\$ 2.04	\$ 0.04
	QUART	\$ 1.1492	\$ (0.1379)	\$ 0.2583	\$ 0.0352	\$ 1.30	\$ 1.31	\$ (0.01)
	PINT	\$ 0.6967	\$ (0.0836)	\$ 0.2098	\$ 0.0228	\$ 0.85	\$ 0.83	\$ 0.02
	12 OUNCE	\$ 0.5762	\$ (0.0691)	\$ 0.1574	\$ 0.0184	\$ 0.68	\$ 0.63	\$ 0.05
	10 OUNCE	\$ 0.3221	\$ (0.0387)	\$ 0.1311	\$ 0.0115	\$ 0.43	\$ 0.42	\$ 0.01
	1/2 PINT	\$ 0.2787	\$ (0.0334)	\$ 0.1546	\$ 0.0111	\$ 0.41	\$ 0.40	\$ 0.01
	4 OUNCE	\$ 0.1802	\$ (0.0216)	\$ 0.0773	\$ 0.0065	\$ 0.24	\$ 0.24	\$ -
	Bulk per Quart	\$ 1.0866	\$ (0.1304)	\$ 0.2583	\$ 0.0337	\$ 1.25	\$ 1.31	\$ (0.06)

**PENNSYLVANIA MILK MARKETING BOARD
MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP
OCTOBER 2023 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 4.6974	\$ (0.5637)	\$ 0.6875	\$ 0.1338	\$ 4.96	\$ 4.77	\$ 0.19
	1/2 GALLON	\$ 2.3839	\$ (0.2861)	\$ 0.4521	\$ 0.0708	\$ 2.62	\$ 2.54	\$ 0.08
	QUART	\$ 1.4456	\$ (0.1735)	\$ 0.2583	\$ 0.0425	\$ 1.57	\$ 1.56	\$ 0.01
	PINT	\$ 0.8450	\$ (0.1014)	\$ 0.2098	\$ 0.0265	\$ 0.98	\$ 0.95	\$ 0.03
	12 OUNCE	\$ 0.6874	\$ (0.0825)	\$ 0.1574	\$ 0.0212	\$ 0.78	\$ 0.73	\$ 0.05
	10 OUNCE	\$ 0.4147	\$ (0.0498)	\$ 0.1311	\$ 0.0138	\$ 0.51	\$ 0.50	\$ 0.01
	1/2 PINT	\$ 0.3529	\$ (0.0423)	\$ 0.1546	\$ 0.0129	\$ 0.48	\$ 0.46	\$ 0.02
	4 OUNCE	\$ 0.2173	\$ (0.0261)	\$ 0.0773	\$ 0.0075	\$ 0.28	\$ 0.27	\$ 0.01
	Bulk per Quart	\$ 1.3830	\$ (0.1660)	\$ 0.2583	\$ 0.0409	\$ 1.52	\$ 1.56	\$ (0.04)
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.0632	\$ (0.4876)	\$ 0.6875	\$ 0.1183	\$ 4.38	\$ 4.21	\$ 0.17
	1/2 GALLON	\$ 2.0668	\$ (0.2480)	\$ 0.4521	\$ 0.0630	\$ 2.33	\$ 2.26	\$ 0.07
	QUART	\$ 1.2871	\$ (0.1545)	\$ 0.2583	\$ 0.0386	\$ 1.43	\$ 1.42	\$ 0.01
	PINT	\$ 0.7657	\$ (0.0919)	\$ 0.2098	\$ 0.0245	\$ 0.91	\$ 0.88	\$ 0.03
	12 OUNCE	\$ 0.6280	\$ (0.0754)	\$ 0.1574	\$ 0.0197	\$ 0.73	\$ 0.67	\$ 0.06
	10 OUNCE	\$ 0.3652	\$ (0.0438)	\$ 0.1311	\$ 0.0126	\$ 0.47	\$ 0.45	\$ 0.02
	1/2 PINT	\$ 0.3132	\$ (0.0376)	\$ 0.1546	\$ 0.0119	\$ 0.44	\$ 0.43	\$ 0.01
	4 OUNCE	\$ 0.1975	\$ (0.0237)	\$ 0.0773	\$ 0.0070	\$ 0.26	\$ 0.25	\$ 0.01
	Bulk per Quart	\$ 1.2245	\$ (0.1469)	\$ 0.2583	\$ 0.0371	\$ 1.37	\$ 1.42	\$ (0.05)
FLAVORED NONFAT MILK	GALLON	\$ 3.7813	\$ (0.4538)	\$ 0.6875	\$ 0.1114	\$ 4.13	\$ 3.96	\$ 0.17
	1/2 GALLON	\$ 1.9259	\$ (0.2311)	\$ 0.4521	\$ 0.0596	\$ 2.21	\$ 2.13	\$ 0.08
	QUART	\$ 1.2166	\$ (0.1460)	\$ 0.2583	\$ 0.0369	\$ 1.37	\$ 1.36	\$ 0.01
	PINT	\$ 0.7305	\$ (0.0877)	\$ 0.2098	\$ 0.0237	\$ 0.88	\$ 0.85	\$ 0.03
	12 OUNCE	\$ 0.6016	\$ (0.0722)	\$ 0.1574	\$ 0.0191	\$ 0.71	\$ 0.65	\$ 0.06
	10 OUNCE	\$ 0.3431	\$ (0.0412)	\$ 0.1311	\$ 0.0120	\$ 0.45	\$ 0.43	\$ 0.02
	1/2 PINT	\$ 0.2956	\$ (0.0355)	\$ 0.1546	\$ 0.0115	\$ 0.43	\$ 0.41	\$ 0.02
	4 OUNCE	\$ 0.1887	\$ (0.0226)	\$ 0.0773	\$ 0.0068	\$ 0.25	\$ 0.24	\$ 0.01
	Bulk per Quart	\$ 1.1540	\$ (0.1385)	\$ 0.2583	\$ 0.0353	\$ 1.31	\$ 1.35	\$ (0.04)
BUTTERMILK	GALLON	\$ 4.2923	\$ (0.5151)	\$ 0.6875	\$ 0.1239	\$ 4.59	\$ 4.44	\$ 0.15
	1/2 GALLON	\$ 2.1814	\$ (0.2618)	\$ 0.4521	\$ 0.0658	\$ 2.44	\$ 2.37	\$ 0.07
	QUART	\$ 1.3444	\$ (0.1613)	\$ 0.2583	\$ 0.0400	\$ 1.48	\$ 1.48	\$ -
	PINT	\$ 0.7943	\$ (0.0953)	\$ 0.2098	\$ 0.0252	\$ 0.93	\$ 0.91	\$ 0.02
	12 OUNCE	\$ 0.6494	\$ (0.0779)	\$ 0.1574	\$ 0.0202	\$ 0.75	\$ 0.69	\$ 0.06
	10 OUNCE	\$ 0.3830	\$ (0.0460)	\$ 0.1311	\$ 0.0130	\$ 0.48	\$ 0.47	\$ 0.01
	1/2 PINT	\$ 0.3275	\$ (0.0393)	\$ 0.1546	\$ 0.0123	\$ 0.46	\$ 0.44	\$ 0.02
	4 OUNCE	\$ 0.2047	\$ (0.0246)	\$ 0.0773	\$ 0.0071	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.2818	\$ (0.1538)	\$ 0.2583	\$ 0.0385	\$ 1.42	\$ 1.47	\$ (0.05)

**PENNSYLVANIA MILK MARKETING BOARD
 MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP
 OCTOBER 2023 PRICES**

		A	B	C	D	E	F	G
		EX. 11				(A+B+C+D)		(E - F)
Container Size		Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
EGG NOG	GALLON	\$ 7.1479	\$ (0.8577)	\$ 0.6875	\$ 0.1936	\$ 7.17	\$ 6.39	\$ 0.78
	1/2 GALLON	\$ 3.6092	\$ (0.4331)	\$ 0.4521	\$ 0.1007	\$ 3.73	\$ 3.35	\$ 0.38
	QUART	\$ 2.0583	\$ (0.2470)	\$ 0.2583	\$ 0.0574	\$ 2.13	\$ 1.97	\$ 0.16
	PINT	\$ 1.1513	\$ (0.1382)	\$ 0.2098	\$ 0.0339	\$ 1.26	\$ 1.15	\$ 0.11
	12 OUNCE	\$ 0.9171	\$ (0.1101)	\$ 0.1574	\$ 0.0268	\$ 0.99	\$ 0.88	\$ 0.11
	10 OUNCE	\$ 0.6061	\$ (0.0727)	\$ 0.1311	\$ 0.0184	\$ 0.68	\$ 0.62	\$ 0.06
	1/2 PINT	\$ 0.5060	\$ (0.0607)	\$ 0.1546	\$ 0.0166	\$ 0.62	\$ 0.56	\$ 0.06
	4 OUNCE	\$ 0.2939	\$ (0.0353)	\$ 0.0773	\$ 0.0093	\$ 0.35	\$ 0.32	\$ 0.03
	Bulk per Quart	\$ 1.9957	\$ (0.2395)	\$ 0.2583	\$ 0.0559	\$ 2.07	\$ 1.96	\$ 0.11