

**Pennsylvania Milk Marketing Board**  
**SALES IN MMB AREA 6 BY TYPE OF MILK**  
**Year 2022 Data**

Item (1)	All Dealers Selling into Area (%)	Area 6 CRH Cross-section Dealers (2) Selling into Area (%)
Reduced Fat 2%	30.31	30.93
Standard Milk	27.79	27.81
Lowfat Milk 1%	11.34	12.70
Flavored Milk	7.85	9.14
Nonfat Milk	6.79	6.63
<b>TOTALS</b>	<b>84.08</b>	<b>87.20</b>

## Footnotes:

1.) Top 5 selling controlled milk products for Area 6 based on Year 2022 sales.

2.) Area 6 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Schuylkill Haven
- DFA Dairy Brands Fluid, LLC – Sharpsville
- Galliker Dairy Company, Inc.
- Ritchey’s Dairy, Inc.
- Turner Dairy Farms, Inc.
- Valley Farms Dairy, LLC

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY**  
**YEAR 2022 DATA**

<b>Cost Center</b>	<b>Weighted Costs</b>	<b>Weighted Points</b>	<b>Weighted Cost per Point</b>
<b>Receiving, Lab &amp; Field Work</b>	\$ 1,325,020	68,796,206	\$ 0.0193
<b>Standardization &amp; Pasteurization</b>	\$ 1,886,939	81,497,450	\$ 0.0232
<b>Bottling</b>	\$ 5,088,611	82,046,484	\$ 0.0620
<b>Cold Room</b>	\$ 4,520,500	84,203,935	\$ 0.0537
<b>Delivery</b>	\$ 20,921,004	79,455,944	\$ 0.2633
<b>Selling</b>	\$ 1,757,991	85,896,849	\$ 0.0205

**Total Cost per Point** **\$ 0.4420**

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**CONTAINER COSTS  
YEAR 2022 UNITS (@ APRIL 2023 COSTS)**

A		B	C	D	E	F	G	H
					(C÷D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2023) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 1,300,397	5,334,478	\$ 0.2438			
		Purchased	\$ 338,360	907,666	\$ 0.3728			
			\$ 1,638,757	6,242,144	\$ 0.2625	\$ 0.2592	1.99%	\$ 0.2644
1/2 GALLON	Plastic	Blow Molded	\$ 1,186,076	4,751,798	\$ 0.2496			
		Purchased	\$ 373,966	1,508,240	\$ 0.2479			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 1,560,042	6,260,038	\$ 0.2492	\$ 0.2310	1.91%	\$ 0.2354
QUART	Plastic	Purchased	\$ 403,249	1,752,187	\$ 0.2301			
	Paper	Purchased	\$ 2,138	16,953	\$ 0.1261			
	Combined		\$ 405,387	1,769,140	\$ 0.2291	\$ 0.2314	1.57%	\$ 0.2350
PINT	Plastic	Purchased	\$ 450,232	2,447,027	\$ 0.1840			
	Paper	Purchased	\$ 1,726	24,407	\$ 0.0707			
	Combined		\$ 451,958	2,471,434	\$ 0.1829	\$ 0.1838	1.62%	\$ 0.1868
12 Ounce <sup>(1)</sup>		Purchased			\$ 0.0367	\$ 0.0367		\$ 0.0367
10 Ounce <sup>(1)</sup>		Purchased			\$ 0.0587	\$ 0.0587		\$ 0.0587
1/2 PINT	Plastic <sup>(1)</sup>	Purchased	\$ -	-	\$ 0.0532	\$ 0.0532	0.92%	\$ 0.0537
	Paper	Purchased	\$ 988,213	27,489,182	\$ 0.0359	\$ 0.0394	0.85%	\$ 0.0397
4 Ounce	Paper	Purchased	\$ 16,410	464,423	\$ 0.0353	\$ 0.0353	1.53%	\$ 0.0358
Bulk Per Quart		Purchased	\$ 106,644	861,830	\$ 0.1237	\$ 0.1237	1.30%	\$ 0.1253

Footnote:

1. None of the Area 6 cross-section Dealers bottled price-Controlled product in this size container during Year 2022. The cost per unit presented is per a prior year.

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER**  
**YEAR 2022 POUNDS (@ APRIL 2023 COSTS)**

<b>Product</b>	<b>Weighted Costs</b>	<b>Weighted Pounds</b>	<b>Weighted Cost per Pound</b>
<b>Standard (Whole) Milk</b>	\$ 1,493	29,561,005	\$ 0.0001
<b>Reduced Fat (2%) Milk</b>	\$ 4,590	32,894,705	\$ 0.0001
<b>Low Fat (1%) Milk</b>	\$ 1,688	13,523,672	\$ 0.0001
<b>Non Fat (Skim) Milk</b>	\$ 36,941	7,060,094	\$ 0.0052
<b>Flavored Milk</b>	\$ 483,755	9,698,517	\$ 0.0499
<b>Flavored Reduced Fat Milk</b>	\$ 302,196	5,830,233	\$ 0.0518
<b>Flavored NONFAT Milk</b>	\$ 177,975	4,356,467	\$ 0.0409
<b>Buttermilk</b>	\$ 20,051	446,300	\$ 0.0449
<b>Egg Nog</b>	\$ 35,829	149,787	\$ 0.2392

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES  
YEAR 2022 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
<b>Cost/(Revenue) Factor</b>	<b>Product Pounds</b>	<b>Butterfat Pounds</b>	<b>Revenue</b>	<b>Costs</b>	<b>Additional Processing Costs</b>	<b>Net Cost or (Profit)/Loss</b>	<b>Weighted Cost or (Profit)/Loss</b>
1 <b>Shrinkage</b>	19,124,887	18,672,705	n/a	\$ 452,182	n/a	\$ 452,182	\$ 564,273
2 <b>Bulk MILK - diverted</b>	166,267,125	6,598,025	\$ 42,341,950	\$ 41,040,782	n/a	\$ (1,301,168)	\$ (50,940)
3 <b>Bulk MILK - transferred</b>	22,801,386	555,833	\$ 5,197,393	\$ 4,897,161	\$ 660,587	\$ 360,355	\$ 103,676
4 <b>Bulk MILK - TOTAL (Row 2 + Row 3)</b>	189,068,511	7,153,858	\$ 47,539,343	\$ 45,937,943	\$ 660,587	\$ (940,813)	\$ 52,736
5 <b>Bulk CREAM - transferred</b>	18,061,846	7,598,120	\$ 26,593,075	\$ 26,074,129	\$ 454,887	\$ (64,059)	\$ (243,222)

	H	I	J
			(H ÷ I)
<b>Cost/(Revenue) Factor</b>	<b>Weighted Costs</b>	<b>Weighted Pounds</b>	<b>Weighted Cost per Pound</b>
6 <b>Shrinkage (Row 1)</b>	\$ 564,273		
7 <b>Bulk MILK (Profit)/Loss (Row 4)</b>	\$ 52,736		
8 <b>Bulk CREAM (Profit)/Loss (Row 5)</b>	\$ (243,222)		
9 <b>Total</b>	\$ 373,787	132,558,195	\$ <b>0.0028</b>

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**MILK COSTS BEFORE PACKAGING  
OCTOBER 2023 MILK COST**

	<b>Class I</b>
Skim Rate	\$ 13.61
Butterfat Rate	\$ 3.0926

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B x BF Rate)	(D X Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat Pounds	Butterfat Test (%)	Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard (Whole) Milk	29,561,005	970,705	3.2837%	28,590,300	\$ 3,002,002	\$ 3,891,140	\$ 6,893,142	\$ 0.2332	\$ 0.0001	\$ 0.0028	\$ 0.2361
Reduced Fat (2%) Milk	32,894,705	622,282	1.8917%	32,272,423	\$ 1,924,469	\$ 4,392,277	\$ 6,316,746	\$ 0.1920	\$ 0.0001	\$ 0.0028	\$ 0.1949
Low Fat (1%) Milk	13,523,672	121,253	0.8966%	13,402,419	\$ 374,987	\$ 1,824,069	\$ 2,199,056	\$ 0.1626	\$ 0.0001	\$ 0.0028	\$ 0.1655
Non Fat (Skim) Milk	7,060,094	9,136	0.1294%	7,050,958	\$ 28,254	\$ 959,635	\$ 987,889	\$ 0.1399	\$ 0.0052	\$ 0.0028	\$ 0.1479
Flavored Milk	9,698,517	320,338	3.3030%	9,378,179	\$ 990,677	\$ 1,276,370	\$ 2,267,047	\$ 0.2338	\$ 0.0499	\$ 0.0028	\$ 0.2865
Flavored Reduced Fat Milk	5,830,233	66,415	1.1391%	5,763,818	\$ 205,395	\$ 784,456	\$ 989,851	\$ 0.1698	\$ 0.0518	\$ 0.0028	\$ 0.2244
Flavored NONFAT Milk	4,356,467	6,889	0.1581%	4,349,578	\$ 21,305	\$ 591,978	\$ 613,283	\$ 0.1408	\$ 0.0409	\$ 0.0028	\$ 0.1845
Buttermilk	446,300	4,463	1.0000%	441,837	\$ 13,802	\$ 60,134	\$ 73,936	\$ 0.1657	\$ 0.0449	\$ 0.0028	\$ 0.2134
Egg Nog	149,787	9,261	6.1828%	140,526	\$ 28,641	\$ 19,126	\$ 47,767	\$ 0.3189	\$ 0.2392	\$ 0.0028	\$ 0.5609

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**COST UPDATE ADJUSTMENT  
1st HALF COMPARISON (Year 2023 vs. Year 2022)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
<b>1<sup>st</sup> HALF EXPENSES</b>		<b>1<sup>st</sup> HALF POINTS</b>		<b>1<sup>st</sup> HALF COST/POINTS</b>		<b>INCREASE</b>
<b>2023</b>	<b>2022</b>	<b>2023</b>	<b>2022</b>	<b>2023</b>	<b>2022</b>	<b>(DECREASE)</b>

<b>WEIGHTED LABOR COSTS</b>	\$ 10,501,257	\$ 11,400,294	39,042,997	42,261,877	\$ 0.2690	\$ 0.2698	\$ (0.0008)
<b>WEIGHTED UTILITY COSTS</b>	\$ 555,454	\$ 537,270	39,042,997	42,261,877	\$ 0.0142	\$ 0.0127	\$ 0.0015
<b>WEIGHTED INSURANCE COST</b>	\$ 470,854	\$ 519,899	39,042,997	42,261,877	\$ 0.0121	\$ 0.0123	\$ (0.0002)

**COST UPDATE ADJUSTMENT per BOTTLING POINT** **\$ 0.0005**

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**Diesel Fuel Costs Adjustment**

**Update of Diesel Fuel Costs from YEAR 2022 to AUGUST 2023**

1. Weighted Diesel Fuel Costs - YEAR 2022	\$ 2,862,656
2. Average On-Highway Diesel Price per Gallon - YEAR 2022 (1)	\$ 5.354
3. On-Highway Diesel Price per Gallon - AUGUST 2023 (1)	\$ 4.516
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)	-15.65%
5. Presumed Diesel Fuel Costs - AUGUST 2023 ((Line 1 X Line 4) + Line 1)	<u>\$ 2,414,650</u>
6. Change in Diesel Fuel Costs from YEAR 2022 to AUGUST 2023 (Line 5 - Line 1)	\$ (448,006)
7. Weighted Delivery Points - YEAR 2022	<u>79,455,944</u>
<b>8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)</b>	<b><u>\$ (0.0056)</u></b>

## Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.  
 web address = [https://www.eia.gov/dnav/pet/pet\\_pri\\_gnd\\_dcus\\_r1y\\_w.htm](https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm)



# PENNSYLVANIA MILK MARKETING BOARD

## MILK MARKETING AREA 6

### Heating Fuel Costs Adjustment

#### Update of Heating Fuel Costs from YEAR 2022 to JUNE 2023

1. Weighted Heating Fuel Costs - YEAR 2022	\$	227,250
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2022 (1)	\$	11.35
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2023 (1)	\$	8.54
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		-24.76%
5. Presumed Heating Fuel Costs - JUNE 2023 ((Line 1 X Line 4) + Line 1)	\$	<u>170,983</u>
6. Change in Heating Fuel Costs from YEAR 2022 to JUNE 2023 (Line 5 - Line 1)	\$	(56,267)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2022		<u>81,497,450</u>
<b>8. Change in Heating Fuel Costs per S&amp;P Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>(0.0007)</u></b>

## Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.  
web address = [https://www.eia.gov/dnav/ng/ng\\_pri\\_sum\\_dcu\\_SPA\\_m.htm](https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm)

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6  
YEAR 2022 DATA**

**CONTAINER EFFICIENCY ADJUSTMENT**

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	(B) x (E)
Container Size	Area 6-0 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	6,242,144	\$ (0.10878)	\$ (0.02847)	\$ <b>(0.1373)</b>	\$ (857,046)
1/2 GALLON	6,260,038	\$ 0.00792	\$ (0.08192)	\$ <b>(0.0740)</b>	\$ (463,243)
QUART	1,769,140	\$ 0.07693	\$ 0.02981	\$ <b>0.1067</b>	\$ 188,767
PINT	2,480,848	\$ 0.07457	\$ 0.09799	\$ <b>0.1726</b>	\$ 428,194
12 OUNCE	-	\$ -	\$ -	\$ -	\$ -
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	27,489,182	\$ 0.01026	\$ 0.01646	\$ <b>0.0267</b>	\$ 733,961
4 OUNCE	464,423	\$ 0.01447	\$ 0.01819	\$ <b>0.0327</b>	\$ 15,187
Bulk per Quart	861,830	\$ 0.02267	\$ (0.07671)	\$ <b>(0.0540)</b>	\$ (46,539)
					<u>\$ (719)</u>

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP  
OCTOBER 2023 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.0305	\$ 0.2644	\$ (0.0304)	\$ (0.1373)	\$ 1.7680	\$ 3.8952	\$ 0.1371	\$ 4.0323	\$ (0.5640)	\$ 0.9864	\$ 4.4547	\$ 4.3221	\$ 0.1326
	1/2 GALLON	\$ 1.0152	\$ 0.2354	\$ (0.0152)	\$ (0.0740)	\$ 0.8840	\$ 2.0454	\$ 0.0720	\$ 2.1174	\$ (0.2820)	\$ 0.4932	\$ 2.3286	\$ 2.2824	\$ 0.0462
	QUART	\$ 0.5076	\$ 0.2350	\$ (0.0076)	\$ 0.1067	\$ 0.4420	\$ 1.2837	\$ 0.0452	\$ 1.3289	\$ (0.1410)	\$ 0.2466	\$ 1.4345	\$ 1.3931	\$ 0.0414
	PINT	\$ 0.2538	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2210	\$ 0.8304	\$ 0.0292	\$ 0.8596	\$ (0.0705)	\$ 0.1233	\$ 0.9124	\$ 0.8416	\$ 0.0708
	12 OUNCE	\$ 0.1904	\$ 0.0367	\$ (0.0028)	\$ -	\$ 0.1658	\$ 0.3901	\$ 0.0137	\$ 0.4038	\$ (0.0529)	\$ 0.0925	\$ 0.4434	\$ 0.4317	\$ 0.0117
	10 OUNCE	\$ 0.1586	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1381	\$ 0.3530	\$ 0.0124	\$ 0.3654	\$ (0.0441)	\$ 0.0771	\$ 0.3984	\$ 0.3888	\$ 0.0096
	1/2 PINT	\$ 0.1269	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1105	\$ 0.3019	\$ 0.0106	\$ 0.3125	\$ (0.0353)	\$ 0.0617	\$ 0.3389	\$ 0.3278	\$ 0.0111
	4 OUNCE	\$ 0.0635	\$ 0.0358	\$ (0.0009)	\$ 0.0327	\$ 0.0553	\$ 0.1864	\$ 0.0066	\$ 0.1930	\$ (0.0177)	\$ 0.0309	\$ 0.2062	\$ 0.1991	\$ 0.0071
	Bulk per Quart	\$ 0.5076	\$ 0.1253	\$ (0.0076)	\$ (0.0540)	\$ 0.4420	\$ 1.0133	\$ 0.0357	\$ 1.0490	\$ (0.1410)	\$ 0.2466	\$ 1.1546	\$ 1.1636	\$ (0.0090)
	REDUCED FAT (2%) MILK	GALLON	\$ 1.6800	\$ 0.2644	\$ (0.0304)	\$ (0.1373)	\$ 1.7680	\$ 3.5447	\$ 0.1248	\$ 3.6695	\$ (0.5640)	\$ 0.9864	\$ 4.0919	\$ 3.9630
1/2 GALLON		\$ 0.8400	\$ 0.2354	\$ (0.0152)	\$ (0.0740)	\$ 0.8840	\$ 1.8702	\$ 0.0658	\$ 1.9360	\$ (0.2820)	\$ 0.4932	\$ 2.1472	\$ 2.1029	\$ 0.0443
QUART		\$ 0.4200	\$ 0.2350	\$ (0.0076)	\$ 0.1067	\$ 0.4420	\$ 1.1961	\$ 0.0421	\$ 1.2382	\$ (0.1410)	\$ 0.2466	\$ 1.3438	\$ 1.3033	\$ 0.0405
PINT		\$ 0.2100	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2210	\$ 0.7866	\$ 0.0277	\$ 0.8143	\$ (0.0705)	\$ 0.1233	\$ 0.8671	\$ 0.7967	\$ 0.0704
12 OUNCE		\$ 0.1575	\$ 0.0367	\$ (0.0028)	\$ -	\$ 0.1658	\$ 0.3572	\$ 0.0126	\$ 0.3698	\$ (0.0529)	\$ 0.0925	\$ 0.4094	\$ 0.3980	\$ 0.0114
10 OUNCE		\$ 0.1313	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1381	\$ 0.3257	\$ 0.0115	\$ 0.3372	\$ (0.0441)	\$ 0.0771	\$ 0.3702	\$ 0.3607	\$ 0.0095
1/2 PINT		\$ 0.1050	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1105	\$ 0.2800	\$ 0.0099	\$ 0.2899	\$ (0.0353)	\$ 0.0617	\$ 0.3163	\$ 0.3055	\$ 0.0108
4 OUNCE		\$ 0.0525	\$ 0.0358	\$ (0.0009)	\$ 0.0327	\$ 0.0553	\$ 0.1754	\$ 0.0062	\$ 0.1816	\$ (0.0177)	\$ 0.0309	\$ 0.1948	\$ 0.1879	\$ 0.0069
Bulk per Quart		\$ 0.4200	\$ 0.1253	\$ (0.0076)	\$ (0.0540)	\$ 0.4420	\$ 0.9257	\$ 0.0326	\$ 0.9583	\$ (0.1410)	\$ 0.2466	\$ 1.0639	\$ 1.0738	\$ (0.0099)
LOWFAT (1%) MILK		GALLON	\$ 1.4266	\$ 0.2644	\$ (0.0304)	\$ (0.1373)	\$ 1.7680	\$ 3.2913	\$ 0.1158	\$ 3.4071	\$ (0.5640)	\$ 0.9864	\$ 3.8295	\$ 3.7015
	1/2 GALLON	\$ 0.7133	\$ 0.2354	\$ (0.0152)	\$ (0.0740)	\$ 0.8840	\$ 1.7435	\$ 0.0614	\$ 1.8049	\$ (0.2820)	\$ 0.4932	\$ 2.0161	\$ 1.9722	\$ 0.0439
	QUART	\$ 0.3567	\$ 0.2350	\$ (0.0076)	\$ 0.1067	\$ 0.4420	\$ 1.1328	\$ 0.0399	\$ 1.1727	\$ (0.1410)	\$ 0.2466	\$ 1.2783	\$ 1.2380	\$ 0.0403
	PINT	\$ 0.1783	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2210	\$ 0.7549	\$ 0.0266	\$ 0.7815	\$ (0.0705)	\$ 0.1233	\$ 0.8343	\$ 0.7640	\$ 0.0703
	12 OUNCE	\$ 0.1337	\$ 0.0367	\$ (0.0028)	\$ -	\$ 0.1658	\$ 0.3334	\$ 0.0117	\$ 0.3451	\$ (0.0529)	\$ 0.0925	\$ 0.3847	\$ 0.3735	\$ 0.0112
	10 OUNCE	\$ 0.1115	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1381	\$ 0.3059	\$ 0.0108	\$ 0.3167	\$ (0.0441)	\$ 0.0771	\$ 0.3497	\$ 0.3403	\$ 0.0094
	1/2 PINT	\$ 0.0892	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1105	\$ 0.2642	\$ 0.0093	\$ 0.2735	\$ (0.0353)	\$ 0.0617	\$ 0.2999	\$ 0.2891	\$ 0.0108
	4 OUNCE	\$ 0.0446	\$ 0.0358	\$ (0.0009)	\$ 0.0327	\$ 0.0553	\$ 0.1675	\$ 0.0059	\$ 0.1734	\$ (0.0177)	\$ 0.0309	\$ 0.1866	\$ 0.1798	\$ 0.0068
	Bulk per Quart	\$ 0.3567	\$ 0.1253	\$ (0.0076)	\$ (0.0540)	\$ 0.4420	\$ 0.8624	\$ 0.0304	\$ 0.8928	\$ (0.1410)	\$ 0.2466	\$ 0.9984	\$ 1.0085	\$ (0.0101)
	NONFAT (SKIM) MILK	GALLON	\$ 1.2764	\$ 0.2644	\$ (0.0304)	\$ (0.1373)	\$ 1.7680	\$ 3.1411	\$ 0.1106	\$ 3.2517	\$ (0.5640)	\$ 0.9864	\$ 3.6741	\$ 3.5076
1/2 GALLON		\$ 0.6382	\$ 0.2354	\$ (0.0152)	\$ (0.0740)	\$ 0.8840	\$ 1.6684	\$ 0.0587	\$ 1.7271	\$ (0.2820)	\$ 0.4932	\$ 1.9383	\$ 1.8753	\$ 0.0630
QUART		\$ 0.3191	\$ 0.2350	\$ (0.0076)	\$ 0.1067	\$ 0.4420	\$ 1.0952	\$ 0.0385	\$ 1.1337	\$ (0.1410)	\$ 0.2466	\$ 1.2393	\$ 1.1895	\$ 0.0498
PINT		\$ 0.1595	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2210	\$ 0.7361	\$ 0.0259	\$ 0.7620	\$ (0.0705)	\$ 0.1233	\$ 0.8148	\$ 0.7398	\$ 0.0750
12 OUNCE		\$ 0.1197	\$ 0.0367	\$ (0.0028)	\$ -	\$ 0.1658	\$ 0.3194	\$ 0.0112	\$ 0.3306	\$ (0.0529)	\$ 0.0925	\$ 0.3702	\$ 0.3553	\$ 0.0149
10 OUNCE		\$ 0.0997	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1381	\$ 0.2941	\$ 0.0104	\$ 0.3045	\$ (0.0441)	\$ 0.0771	\$ 0.3375	\$ 0.3251	\$ 0.0124
1/2 PINT		\$ 0.0798	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1105	\$ 0.2548	\$ 0.0090	\$ 0.2638	\$ (0.0353)	\$ 0.0617	\$ 0.2902	\$ 0.2770	\$ 0.0132
4 OUNCE		\$ 0.0399	\$ 0.0358	\$ (0.0009)	\$ 0.0327	\$ 0.0553	\$ 0.1628	\$ 0.0057	\$ 0.1685	\$ (0.0177)	\$ 0.0309	\$ 0.1817	\$ 0.1737	\$ 0.0080
Bulk per Quart		\$ 0.3191	\$ 0.1253	\$ (0.0076)	\$ (0.0540)	\$ 0.4420	\$ 0.8248	\$ 0.0290	\$ 0.8538	\$ (0.1410)	\$ 0.2466	\$ 0.9594	\$ 0.9599	\$ (0.0005)

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0018 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP  
OCTOBER 2023 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.2920	\$ 0.2644	\$ (0.0304)	\$ (0.1373)	\$ 1.7680	\$ 4.1567	\$ 0.1463	\$ 4.3030	\$ (0.5640)	\$ 0.9864	\$ 4.7254	\$ 4.5419	\$ 0.1835
	1/2 GALLON	\$ 1.1460	\$ 0.2354	\$ (0.0152)	\$ (0.0740)	\$ 0.8840	\$ 2.1762	\$ 0.0766	\$ 2.2528	\$ (0.2820)	\$ 0.4932	\$ 2.4640	\$ 2.3924	\$ 0.0716
	QUART	\$ 0.5730	\$ 0.2350	\$ (0.0076)	\$ 0.1067	\$ 0.4420	\$ 1.3491	\$ 0.0475	\$ 1.3966	\$ (0.1410)	\$ 0.2466	\$ 1.5022	\$ 1.4480	\$ 0.0542
	PINT	\$ 0.2865	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2210	\$ 0.8631	\$ 0.0304	\$ 0.8935	\$ (0.0705)	\$ 0.1233	\$ 0.9463	\$ 0.8691	\$ 0.0772
	12 OUNCE	\$ 0.2149	\$ 0.0367	\$ (0.0028)	\$ -	\$ 0.1658	\$ 0.4146	\$ 0.0146	\$ 0.4292	\$ (0.0529)	\$ 0.0925	\$ 0.4688	\$ 0.4523	\$ 0.0165
	10 OUNCE	\$ 0.1791	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1381	\$ 0.3735	\$ 0.0131	\$ 0.3866	\$ (0.0441)	\$ 0.0771	\$ 0.4196	\$ 0.4060	\$ 0.0136
	1/2 PINT	\$ 0.1433	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1105	\$ 0.3183	\$ 0.0112	\$ 0.3295	\$ (0.0353)	\$ 0.0617	\$ 0.3559	\$ 0.3416	\$ 0.0143
	4 OUNCE	\$ 0.0716	\$ 0.0358	\$ (0.0009)	\$ 0.0327	\$ 0.0553	\$ 0.1945	\$ 0.0068	\$ 0.2013	\$ (0.0177)	\$ 0.0309	\$ 0.2145	\$ 0.2061	\$ 0.0084
	Bulk per Quart	\$ 0.5730	\$ 0.1253	\$ (0.0076)	\$ (0.0540)	\$ 0.4420	\$ 1.0787	\$ 0.0380	\$ 1.1167	\$ (0.1410)	\$ 0.2466	\$ 1.2223	\$ 1.2185	\$ 0.0038
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.7952	\$ 0.2644	\$ (0.0304)	\$ (0.1373)	\$ 1.7680	\$ 3.6599	\$ 0.1288	\$ 3.7887	\$ (0.5640)	\$ 0.9864	\$ 4.2111	\$ 4.0524	\$ 0.1587
	1/2 GALLON	\$ 0.8976	\$ 0.2354	\$ (0.0152)	\$ (0.0740)	\$ 0.8840	\$ 1.9278	\$ 0.0679	\$ 1.9957	\$ (0.2820)	\$ 0.4932	\$ 2.2069	\$ 2.1476	\$ 0.0593
	QUART	\$ 0.4488	\$ 0.2350	\$ (0.0076)	\$ 0.1067	\$ 0.4420	\$ 1.2249	\$ 0.0431	\$ 1.2680	\$ (0.1410)	\$ 0.2466	\$ 1.3736	\$ 1.3257	\$ 0.0479
	PINT	\$ 0.2244	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2210	\$ 0.8010	\$ 0.0282	\$ 0.8292	\$ (0.0705)	\$ 0.1233	\$ 0.8820	\$ 0.8079	\$ 0.0741
	12 OUNCE	\$ 0.1683	\$ 0.0367	\$ (0.0028)	\$ -	\$ 0.1658	\$ 0.3680	\$ 0.0130	\$ 0.3810	\$ (0.0529)	\$ 0.0925	\$ 0.4206	\$ 0.4064	\$ 0.0142
	10 OUNCE	\$ 0.1403	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1381	\$ 0.3347	\$ 0.0118	\$ 0.3465	\$ (0.0441)	\$ 0.0771	\$ 0.3795	\$ 0.3677	\$ 0.0118
	1/2 PINT	\$ 0.1122	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1105	\$ 0.2872	\$ 0.0101	\$ 0.2973	\$ (0.0353)	\$ 0.0617	\$ 0.3237	\$ 0.3111	\$ 0.0126
	4 OUNCE	\$ 0.0561	\$ 0.0358	\$ (0.0009)	\$ 0.0327	\$ 0.0553	\$ 0.1790	\$ 0.0063	\$ 0.1853	\$ (0.0177)	\$ 0.0309	\$ 0.1985	\$ 0.1907	\$ 0.0078
	Bulk per Quart	\$ 0.4488	\$ 0.1253	\$ (0.0076)	\$ (0.0540)	\$ 0.4420	\$ 0.9545	\$ 0.0336	\$ 0.9881	\$ (0.1410)	\$ 0.2466	\$ 1.0937	\$ 1.0962	\$ (0.0025)
FLAVORED NONFAT MILK	GALLON	\$ 1.4760	\$ 0.2644	\$ (0.0304)	\$ (0.1373)	\$ 1.7680	\$ 3.3407	\$ 0.1176	\$ 3.4583	\$ (0.5640)	\$ 0.9864	\$ 3.8807	\$ 3.7129	\$ 0.1678
	1/2 GALLON	\$ 0.7380	\$ 0.2354	\$ (0.0152)	\$ (0.0740)	\$ 0.8840	\$ 1.7682	\$ 0.0622	\$ 1.8304	\$ (0.2820)	\$ 0.4932	\$ 2.0416	\$ 1.9779	\$ 0.0637
	QUART	\$ 0.3690	\$ 0.2350	\$ (0.0076)	\$ 0.1067	\$ 0.4420	\$ 1.1451	\$ 0.0403	\$ 1.1854	\$ (0.1410)	\$ 0.2466	\$ 1.2910	\$ 1.2408	\$ 0.0502
	PINT	\$ 0.1845	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2210	\$ 0.7611	\$ 0.0268	\$ 0.7879	\$ (0.0705)	\$ 0.1233	\$ 0.8407	\$ 0.7654	\$ 0.0753
	12 OUNCE	\$ 0.1384	\$ 0.0367	\$ (0.0028)	\$ -	\$ 0.1658	\$ 0.3381	\$ 0.0119	\$ 0.3500	\$ (0.0529)	\$ 0.0925	\$ 0.3896	\$ 0.3746	\$ 0.0150
	10 OUNCE	\$ 0.1153	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1381	\$ 0.3097	\$ 0.0109	\$ 0.3206	\$ (0.0441)	\$ 0.0771	\$ 0.3536	\$ 0.3412	\$ 0.0124
	1/2 PINT	\$ 0.0923	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1105	\$ 0.2673	\$ 0.0094	\$ 0.2767	\$ (0.0353)	\$ 0.0617	\$ 0.3031	\$ 0.2899	\$ 0.0132
	4 OUNCE	\$ 0.0461	\$ 0.0358	\$ (0.0009)	\$ 0.0327	\$ 0.0553	\$ 0.1690	\$ 0.0059	\$ 0.1749	\$ (0.0177)	\$ 0.0309	\$ 0.1881	\$ 0.1801	\$ 0.0080
	Bulk per Quart	\$ 0.3690	\$ 0.1253	\$ (0.0076)	\$ (0.0540)	\$ 0.4420	\$ 0.8747	\$ 0.0308	\$ 0.9055	\$ (0.1410)	\$ 0.2466	\$ 1.0111	\$ 1.0113	\$ (0.0002)
BUTTERMILK	GALLON	\$ 1.8395	\$ 0.2644	\$ (0.0304)	\$ (0.1373)	\$ 1.7680	\$ 3.7042	\$ 0.1304	\$ 3.8346	\$ (0.5640)	\$ 0.9864	\$ 4.2570	\$ 4.0210	\$ 0.2360
	1/2 GALLON	\$ 0.9198	\$ 0.2354	\$ (0.0152)	\$ (0.0740)	\$ 0.8840	\$ 1.9500	\$ 0.0686	\$ 2.0186	\$ (0.2820)	\$ 0.4932	\$ 2.2298	\$ 2.1319	\$ 0.0979
	QUART	\$ 0.4599	\$ 0.2350	\$ (0.0076)	\$ 0.1067	\$ 0.4420	\$ 1.2360	\$ 0.0435	\$ 1.2795	\$ (0.1410)	\$ 0.2466	\$ 1.3851	\$ 1.3178	\$ 0.0673
	PINT	\$ 0.2299	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2210	\$ 0.8065	\$ 0.0284	\$ 0.8349	\$ (0.0705)	\$ 0.1233	\$ 0.8877	\$ 0.8039	\$ 0.0838
	12 OUNCE	\$ 0.1725	\$ 0.0367	\$ (0.0028)	\$ -	\$ 0.1658	\$ 0.3722	\$ 0.0131	\$ 0.3853	\$ (0.0529)	\$ 0.0925	\$ 0.4249	\$ 0.4035	\$ 0.0214
	10 OUNCE	\$ 0.1437	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1381	\$ 0.3381	\$ 0.0119	\$ 0.3500	\$ (0.0441)	\$ 0.0771	\$ 0.3830	\$ 0.3653	\$ 0.0177
	1/2 PINT	\$ 0.1150	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1105	\$ 0.2900	\$ 0.0102	\$ 0.3002	\$ (0.0353)	\$ 0.0617	\$ 0.3266	\$ 0.3091	\$ 0.0175
	4 OUNCE	\$ 0.0575	\$ 0.0358	\$ (0.0009)	\$ 0.0327	\$ 0.0553	\$ 0.1804	\$ 0.0064	\$ 0.1868	\$ (0.0177)	\$ 0.0309	\$ 0.2000	\$ 0.1897	\$ 0.0103
	Bulk per Quart	\$ 0.4599	\$ 0.1253	\$ (0.0076)	\$ (0.0540)	\$ 0.4420	\$ 0.9656	\$ 0.0340	\$ 0.9996	\$ (0.1410)	\$ 0.2466	\$ 1.1052	\$ 1.0883	\$ 0.0169

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0018 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP**  
**OCTOBER 2023 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 4.4872	\$ 0.2644	\$ (0.0304)	\$ (0.1373)	\$ 1.7680	\$ 6.3519	\$ 0.2236	\$ 6.5755	\$ (0.5640)	\$ 0.9864	\$ 6.9979	\$ 6.3737	\$ 0.6242
	1/2 GALLON	\$ 2.2436	\$ 0.2354	\$ (0.0152)	\$ (0.0740)	\$ 0.8840	\$ 3.2738	\$ 0.1152	\$ 3.3890	\$ (0.2820)	\$ 0.4932	\$ 3.6002	\$ 3.3083	\$ 0.2919
	QUART	\$ 1.1218	\$ 0.2350	\$ (0.0076)	\$ 0.1067	\$ 0.4420	\$ 1.8979	\$ 0.0668	\$ 1.9647	\$ (0.1410)	\$ 0.2466	\$ 2.0703	\$ 1.9060	\$ 0.1643
	PINT	\$ 0.5609	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2210	\$ 1.1375	\$ 0.0400	\$ 1.1775	\$ (0.0705)	\$ 0.1233	\$ 1.2303	\$ 1.0980	\$ 0.1323
	12 OUNCE	\$ 0.4207	\$ 0.0367	\$ (0.0028)	\$ -	\$ 0.1658	\$ 0.6204	\$ 0.0218	\$ 0.6422	\$ (0.0529)	\$ 0.0925	\$ 0.6818	\$ 0.6241	\$ 0.0577
	10 OUNCE	\$ 0.3506	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1381	\$ 0.5450	\$ 0.0192	\$ 0.5642	\$ (0.0441)	\$ 0.0771	\$ 0.5972	\$ 0.5490	\$ 0.0482
	1/2 PINT	\$ 0.2805	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1105	\$ 0.4555	\$ 0.0160	\$ 0.4715	\$ (0.0353)	\$ 0.0617	\$ 0.4979	\$ 0.4561	\$ 0.0418
	4 OUNCE	\$ 0.1402	\$ 0.0358	\$ (0.0009)	\$ 0.0327	\$ 0.0553	\$ 0.2631	\$ 0.0093	\$ 0.2724	\$ (0.0177)	\$ 0.0309	\$ 0.2856	\$ 0.2633	\$ 0.0223
	Bulk per Quart	\$ 1.1218	\$ 0.1253	\$ (0.0076)	\$ (0.0540)	\$ 0.4420	\$ 1.6275	\$ 0.0573	\$ 1.6848	\$ (0.1410)	\$ 0.2466	\$ 1.7904	\$ 1.6765	\$ 0.1139

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0018 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP**  
**OCTOBER 2023 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 4.4547	\$ (0.5568)	\$ 0.8329	\$ 0.1313	\$ 4.86	\$ 4.74	\$ 0.12
	1/2 GALLON	\$ 2.3286	\$ (0.2911)	\$ 0.4548	\$ 0.0692	\$ 2.56	\$ 2.52	\$ 0.04
	QUART	<b>\$ 1.4345</b>	<b>\$ (0.1793)</b>	<b>\$ 0.3210</b>	<b>\$ 0.0437</b>	<b>\$ 1.62</b>	<b>\$ 1.58</b>	<b>\$ 0.04</b>
	PINT	\$ 0.9124	\$ (0.1141)	\$ 0.3417	\$ 0.0316	\$ 1.17	\$ 1.11	\$ 0.06
	12 OUNCE	\$ 0.4434	\$ (0.0554)	\$ 0.2563	\$ 0.0179	\$ 0.66	\$ 0.65	\$ 0.01
	10 OUNCE	\$ 0.3984	\$ (0.0498)	\$ 0.2136	\$ 0.0156	\$ 0.58	\$ 0.57	\$ 0.01
	1/2 PINT	\$ 0.3389	\$ (0.0424)	\$ 0.1486	\$ 0.0124	\$ 0.46	\$ 0.45	\$ 0.01
	4 OUNCE	\$ 0.2062	\$ (0.0258)	\$ 0.0743	\$ 0.0071	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.1546	\$ (0.1443)	\$ 0.3210	\$ 0.0369	\$ 1.37	\$ 1.38	\$ (0.01)
REDUCED FAT (2%) MILK	GALLON	\$ 4.0919	\$ (0.5115)	\$ 0.8329	\$ 0.1225	\$ 4.54	\$ 4.42	\$ 0.12
	1/2 GALLON	\$ 2.1472	\$ (0.2684)	\$ 0.4548	\$ 0.0648	\$ 2.40	\$ 2.36	\$ 0.04
	QUART	\$ 1.3438	\$ (0.1680)	\$ 0.3210	\$ 0.0415	\$ 1.54	\$ 1.50	\$ 0.04
	PINT	\$ 0.8671	\$ (0.1084)	\$ 0.3417	\$ 0.0305	\$ 1.13	\$ 1.07	\$ 0.06
	12 OUNCE	\$ 0.4094	\$ (0.0512)	\$ 0.2563	\$ 0.0171	\$ 0.63	\$ 0.62	\$ 0.01
	10 OUNCE	\$ 0.3702	\$ (0.0463)	\$ 0.2136	\$ 0.0149	\$ 0.55	\$ 0.54	\$ 0.01
	1/2 PINT	\$ 0.3163	\$ (0.0395)	\$ 0.1486	\$ 0.0118	\$ 0.44	\$ 0.43	\$ 0.01
	4 OUNCE	\$ 0.1948	\$ (0.0244)	\$ 0.0743	\$ 0.0068	\$ 0.25	\$ 0.25	\$ -
	Bulk per Quart	\$ 1.0639	\$ (0.1330)	\$ 0.3210	\$ 0.0347	\$ 1.29	\$ 1.30	\$ (0.01)
LOWFAT (1%) MILK	GALLON	\$ 3.8295	\$ (0.4787)	\$ 0.8329	\$ 0.1161	\$ 4.30	\$ 4.18	\$ 0.12
	1/2 GALLON	\$ 2.0161	\$ (0.2520)	\$ 0.4548	\$ 0.0616	\$ 2.28	\$ 2.24	\$ 0.04
	QUART	\$ 1.2783	\$ (0.1598)	\$ 0.3210	\$ 0.0399	\$ 1.48	\$ 1.44	\$ 0.04
	PINT	\$ 0.8343	\$ (0.1043)	\$ 0.3417	\$ 0.0297	\$ 1.10	\$ 1.04	\$ 0.06
	12 OUNCE	\$ 0.3847	\$ (0.0481)	\$ 0.2563	\$ 0.0165	\$ 0.61	\$ 0.60	\$ 0.01
	10 OUNCE	\$ 0.3497	\$ (0.0437)	\$ 0.2136	\$ 0.0144	\$ 0.53	\$ 0.53	\$ -
	1/2 PINT	\$ 0.2999	\$ (0.0375)	\$ 0.1486	\$ 0.0114	\$ 0.42	\$ 0.41	\$ 0.01
	4 OUNCE	\$ 0.1866	\$ (0.0233)	\$ 0.0743	\$ 0.0066	\$ 0.24	\$ 0.24	\$ -
	Bulk per Quart	\$ 0.9984	\$ (0.1248)	\$ 0.3210	\$ 0.0331	\$ 1.23	\$ 1.24	\$ (0.01)
NONFAT (SKIM) MILK	GALLON	\$ 3.6741	\$ (0.4593)	\$ 0.8329	\$ 0.1123	\$ 4.16	\$ 4.01	\$ 0.15
	1/2 GALLON	\$ 1.9383	\$ (0.2423)	\$ 0.4548	\$ 0.0597	\$ 2.21	\$ 2.15	\$ 0.06
	QUART	\$ 1.2393	\$ (0.1549)	\$ 0.3210	\$ 0.0390	\$ 1.44	\$ 1.40	\$ 0.04
	PINT	\$ 0.8148	\$ (0.1019)	\$ 0.3417	\$ 0.0293	\$ 1.08	\$ 1.02	\$ 0.06
	12 OUNCE	\$ 0.3702	\$ (0.0463)	\$ 0.2563	\$ 0.0161	\$ 0.60	\$ 0.58	\$ 0.02
	10 OUNCE	\$ 0.3375	\$ (0.0422)	\$ 0.2136	\$ 0.0141	\$ 0.52	\$ 0.51	\$ 0.01
	1/2 PINT	\$ 0.2902	\$ (0.0363)	\$ 0.1486	\$ 0.0112	\$ 0.41	\$ 0.40	\$ 0.01
	4 OUNCE	\$ 0.1817	\$ (0.0227)	\$ 0.0743	\$ 0.0065	\$ 0.24	\$ 0.23	\$ 0.01
	Bulk per Quart	\$ 0.9594	\$ (0.1199)	\$ 0.3210	\$ 0.0322	\$ 1.19	\$ 1.19	\$ -

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP**  
**OCTOBER 2023 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 4.7254	\$ (0.5907)	\$ 0.8329	\$ 0.1378	\$ 5.11	\$ 4.94	\$ 0.17
	1/2 GALLON	\$ 2.4640	\$ (0.3080)	\$ 0.4548	\$ 0.0724	\$ 2.68	\$ 2.62	\$ 0.06
	QUART	\$ 1.5022	\$ (0.1878)	\$ 0.3210	\$ 0.0454	\$ 1.68	\$ 1.63	\$ 0.05
	PINT	\$ 0.9463	\$ (0.1183)	\$ 0.3417	\$ 0.0325	\$ 1.20	\$ 1.13	\$ 0.07
	12 OUNCE	\$ 0.4688	\$ (0.0586)	\$ 0.2563	\$ 0.0185	\$ 0.69	\$ 0.67	\$ 0.02
	10 OUNCE	\$ 0.4196	\$ (0.0525)	\$ 0.2136	\$ 0.0161	\$ 0.60	\$ 0.58	\$ 0.02
	1/2 PINT	\$ 0.3559	\$ (0.0445)	\$ 0.1486	\$ 0.0128	\$ 0.47	\$ 0.46	\$ 0.01
	4 OUNCE	\$ 0.2145	\$ (0.0268)	\$ 0.0743	\$ 0.0073	\$ 0.27	\$ 0.26	\$ 0.01
	Bulk per Quart	\$ 1.2223	\$ (0.1528)	\$ 0.3210	\$ 0.0386	\$ 1.43	\$ 1.43	\$ -
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.2111	\$ (0.5264)	\$ 0.8329	\$ 0.1254	\$ 4.64	\$ 4.50	\$ 0.14
	1/2 GALLON	\$ 2.2069	\$ (0.2759)	\$ 0.4548	\$ 0.0662	\$ 2.45	\$ 2.40	\$ 0.05
	QUART	\$ 1.3736	\$ (0.1717)	\$ 0.3210	\$ 0.0423	\$ 1.57	\$ 1.52	\$ 0.05
	PINT	\$ 0.8820	\$ (0.1103)	\$ 0.3417	\$ 0.0309	\$ 1.14	\$ 1.08	\$ 0.06
	12 OUNCE	\$ 0.4206	\$ (0.0526)	\$ 0.2563	\$ 0.0173	\$ 0.64	\$ 0.63	\$ 0.01
	10 OUNCE	\$ 0.3795	\$ (0.0474)	\$ 0.2136	\$ 0.0151	\$ 0.56	\$ 0.55	\$ 0.01
	1/2 PINT	\$ 0.3237	\$ (0.0405)	\$ 0.1486	\$ 0.0120	\$ 0.44	\$ 0.43	\$ 0.01
	4 OUNCE	\$ 0.1985	\$ (0.0248)	\$ 0.0743	\$ 0.0069	\$ 0.25	\$ 0.25	\$ -
	Bulk per Quart	\$ 1.0937	\$ (0.1367)	\$ 0.3210	\$ 0.0355	\$ 1.31	\$ 1.32	\$ (0.01)
FLAVORED NONFAT MILK	GALLON	\$ 3.8807	\$ (0.4851)	\$ 0.8329	\$ 0.1173	\$ 4.35	\$ 4.19	\$ 0.16
	1/2 GALLON	\$ 2.0416	\$ (0.2552)	\$ 0.4548	\$ 0.0622	\$ 2.30	\$ 2.25	\$ 0.05
	QUART	\$ 1.2910	\$ (0.1614)	\$ 0.3210	\$ 0.0403	\$ 1.49	\$ 1.45	\$ 0.04
	PINT	\$ 0.8407	\$ (0.1051)	\$ 0.3417	\$ 0.0299	\$ 1.11	\$ 1.04	\$ 0.07
	12 OUNCE	\$ 0.3896	\$ (0.0487)	\$ 0.2563	\$ 0.0166	\$ 0.61	\$ 0.60	\$ 0.01
	10 OUNCE	\$ 0.3536	\$ (0.0442)	\$ 0.2136	\$ 0.0145	\$ 0.54	\$ 0.53	\$ 0.01
	1/2 PINT	\$ 0.3031	\$ (0.0379)	\$ 0.1486	\$ 0.0115	\$ 0.43	\$ 0.41	\$ 0.02
	4 OUNCE	\$ 0.1881	\$ (0.0235)	\$ 0.0743	\$ 0.0066	\$ 0.25	\$ 0.24	\$ 0.01
	Bulk per Quart	\$ 1.0111	\$ (0.1264)	\$ 0.3210	\$ 0.0335	\$ 1.24	\$ 1.24	\$ -
BUTTERMILK	GALLON	\$ 4.2570	\$ (0.5321)	\$ 0.8329	\$ 0.1265	\$ 4.68	\$ 4.47	\$ 0.21
	1/2 GALLON	\$ 2.2298	\$ (0.2787)	\$ 0.4548	\$ 0.0668	\$ 2.47	\$ 2.38	\$ 0.09
	QUART	\$ 1.3851	\$ (0.1731)	\$ 0.3210	\$ 0.0425	\$ 1.58	\$ 1.51	\$ 0.07
	PINT	\$ 0.8877	\$ (0.1110)	\$ 0.3417	\$ 0.0310	\$ 1.15	\$ 1.07	\$ 0.08
	12 OUNCE	\$ 0.4249	\$ (0.0531)	\$ 0.2563	\$ 0.0174	\$ 0.65	\$ 0.63	\$ 0.02
	10 OUNCE	\$ 0.3830	\$ (0.0479)	\$ 0.2136	\$ 0.0152	\$ 0.56	\$ 0.55	\$ 0.01
	1/2 PINT	\$ 0.3266	\$ (0.0408)	\$ 0.1486	\$ 0.0121	\$ 0.45	\$ 0.43	\$ 0.02
	4 OUNCE	\$ 0.2000	\$ (0.0250)	\$ 0.0743	\$ 0.0069	\$ 0.26	\$ 0.25	\$ 0.01
	Bulk per Quart	\$ 1.1052	\$ (0.1382)	\$ 0.3210	\$ 0.0357	\$ 1.32	\$ 1.31	\$ 0.01

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP  
OCTOBER 2023 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
<b>EGG NOG</b>	<b>GALLON</b>	\$ 6.9979	\$ (0.8747)	\$ 0.8329	\$ 0.1930	\$ 7.15	\$ 6.59	\$ 0.56
	<b>1/2 GALLON</b>	\$ 3.6002	\$ (0.4500)	\$ 0.4548	\$ 0.1000	\$ 3.71	\$ 3.44	\$ 0.27
	<b>QUART</b>	\$ 2.0703	\$ (0.2588)	\$ 0.3210	\$ 0.0592	\$ 2.19	\$ 2.04	\$ 0.15
	<b>PINT</b>	\$ 1.2303	\$ (0.1538)	\$ 0.3417	\$ 0.0394	\$ 1.46	\$ 1.34	\$ 0.12
	<b>12 OUNCE</b>	\$ 0.6818	\$ (0.0852)	\$ 0.2563	\$ 0.0237	\$ 0.88	\$ 0.82	\$ 0.06
	<b>10 OUNCE</b>	\$ 0.5972	\$ (0.0747)	\$ 0.2136	\$ 0.0204	\$ 0.76	\$ 0.71	\$ 0.05
	<b>1/2 PINT</b>	\$ 0.4979	\$ (0.0622)	\$ 0.1486	\$ 0.0162	\$ 0.60	\$ 0.56	\$ 0.04
	<b>4 OUNCE</b>	\$ 0.2856	\$ (0.0357)	\$ 0.0743	\$ 0.0090	\$ 0.33	\$ 0.31	\$ 0.02
	<b>Bulk per Quart</b>	\$ 1.7904	\$ (0.2238)	\$ 0.3210	\$ 0.0524	\$ 1.94	\$ 1.84	\$ 0.10