

**Pennsylvania Milk Marketing Board**  
**SALES IN MMB AREA 6 BY TYPE OF MILK**  
**Year 2022 Data**

Item (1)	All Dealers Selling into Area (%)	Area 6 CRH Cross-section Dealers (2) Selling into Area (%)
Reduced Fat 2%	30.31	30.93
Standard Milk	27.79	27.81
Lowfat Milk 1%	11.34	12.70
Flavored Milk	7.85	9.14
Nonfat Milk	6.79	6.63
<b>TOTALS</b>	<b>84.08</b>	<b>87.20</b>

Footnotes:

1.) Top 5 selling controlled milk products for Area 6 based on Year 2022 sales.

2.) Area 6 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Schuylkill Haven
- DFA Dairy Brands Fluid, LLC – Sharpsville
- Galliker Dairy Company, Inc.
- Ritchey’s Dairy, Inc.
- Turner Dairy Farms, Inc.
- Valley Farms Dairy, LLC

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY**  
**YEAR 2022 DATA**

<b>Cost Center</b>	<b>Weighted Costs</b>	<b>Weighted Points</b>	<b>Weighted Cost per Point</b>
<b>Receiving, Lab &amp; Field Work</b>	\$ 1,325,020	68,480,009	\$ 0.0193
<b>Standardization &amp; Pasteurization</b>	\$ 1,886,939	81,181,253	\$ 0.0232
<b>Bottling</b>	\$ 5,088,611	81,730,286	\$ 0.0623
<b>Cold Room</b>	\$ 4,520,500	83,887,737	\$ 0.0539
<b>Delivery</b>	\$ 20,921,004	79,139,746	\$ 0.2644
<b>Selling</b>	\$ 1,757,991	85,580,652	\$ 0.0205

**Total Cost per Point** **\$ 0.4436**

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**CONTAINER COSTS  
YEAR 2022 UNITS (@ APRIL 2023 COSTS)**

A		B	C	D	E	F	G	H
					(C÷D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2023) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 1,300,397	5,334,478	\$ 0.2438			
		Purchased	\$ 338,360	907,666	\$ 0.3728			
			\$ 1,638,757	6,242,144	\$ 0.2625	\$ 0.2592	1.99%	\$ 0.2644
1/2 GALLON	Plastic	Blow Molded	\$ 141,714	1,020,334	\$ 0.1389			
		Purchased	\$ 1,418,328	5,239,704	\$ 0.2707			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 1,560,042	6,260,038	\$ 0.2492	\$ 0.2310	1.37%	\$ 0.2342
QUART	Plastic	Purchased	\$ 403,249	1,752,187	\$ 0.2301			
	Paper	Purchased	\$ 2,138	16,953	\$ 0.1261			
	Combined		\$ 405,387	1,769,140	\$ 0.2291	\$ 0.2314	1.57%	\$ 0.2350
PINT	Plastic	Purchased	\$ 450,232	2,447,027	\$ 0.1840			
	Paper	Purchased	\$ 1,726	24,407	\$ 0.0707			
	Combined		\$ 451,958	2,471,434	\$ 0.1829	\$ 0.1838	1.62%	\$ 0.1868
12 Ounce <sup>(1)</sup>		Purchased			\$ 0.0367	\$ 0.0367		\$ 0.0367
10 Ounce <sup>(1)</sup>		Purchased			\$ 0.0587	\$ 0.0587		\$ 0.0587
1/2 PINT	Plastic <sup>(1)</sup>	Purchased	\$ -	-	\$ 0.0532	\$ 0.0532	0.92%	\$ 0.0537
	Paper	Purchased	\$ 988,213	27,489,182	\$ 0.0359	\$ 0.0394	0.85%	\$ 0.0397
4 Ounce	Paper	Purchased	\$ 16,410	464,423	\$ 0.0353	\$ 0.0353	1.53%	\$ 0.0358
Bulk Per Quart		Purchased	\$ 106,644	861,830	\$ 0.1237	\$ 0.1237	1.30%	\$ 0.1253

Footnote:

1. None of the Area 6 cross-section Dealers bottled price-Controlled product in this size container during Year 2022. The cost per unit presented is per a prior year.

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER**  
**YEAR 2022 POUNDS (@ APRIL 2023 COSTS)**

<b>Product</b>	<b>Weighted Costs</b>	<b>Weighted Pounds</b>	<b>Weighted Cost per Pound</b>
<b>Standard (Whole) Milk</b>	\$ 1,493	29,561,005	\$ 0.0001
<b>Reduced Fat (2%) Milk</b>	\$ 4,590	32,894,705	\$ 0.0001
<b>Low Fat (1%) Milk</b>	\$ 1,688	13,523,672	\$ 0.0001
<b>Non Fat (Skim) Milk</b>	\$ 36,941	7,060,094	\$ 0.0052
<b>Flavored Milk</b>	\$ 483,755	9,698,517	\$ 0.0499
<b>Flavored Reduced Fat Milk</b>	\$ 302,196	5,830,233	\$ 0.0518
<b>Flavored NONFAT Milk</b>	\$ 177,975	4,356,467	\$ 0.0409
<b>Buttermilk</b>	\$ 20,051	446,300	\$ 0.0449
<b>Egg Nog</b>	\$ 35,829	149,787	\$ 0.2392

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES  
YEAR 2022 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
<b>Cost/(Revenue) Factor</b>	<b>Product Pounds</b>	<b>Butterfat Pounds</b>	<b>Revenue</b>	<b>Costs</b>	<b>Additional Processing Costs</b>	<b>Net Cost or (Profit)/Loss</b>	<b>Weighted Cost or (Profit)/Loss</b>
1 <b>Shrinkage</b>	19,124,887	18,672,705	n/a	\$ 452,182	n/a	\$ 452,182	\$ 564,273
2 <b>Bulk MILK - diverted</b>	66,149,756	2,451,438	\$ 17,220,536	\$ 16,846,246	n/a	\$ (374,290)	\$ (39,018)
3 <b>Bulk MILK - transferred</b>	2,796,469	38,979	\$ 187,814	\$ 502,974	\$ 137,229	\$ 452,389	\$ 111,588
4 <b>Bulk MILK - TOTAL (Row 2 + Row 3)</b>	68,946,225	2,490,417	\$ 17,408,350	\$ 17,349,220	\$ 137,229	\$ 78,099	\$ 72,570
5 <b>Bulk CREAM - transferred</b>	30,324,819	12,738,357	\$ 47,299,515	\$ 43,437,159	\$ 948,043	\$ (2,914,313)	\$ (157,430)

	H	I	J
			(H ÷ I)
<b>Cost/(Revenue) Factor</b>	<b>Weighted Costs</b>	<b>Weighted Pounds</b>	<b>Weighted Cost per Pound</b>
6 <b>Shrinkage (Row 1)</b>	\$ 564,273		
7 <b>Bulk MILK (Profit)/Loss (Row 4)</b>	\$ 72,570		
8 <b>Bulk CREAM (Profit)/Loss (Row 5)</b>	\$ (157,430)		
9 <b>Total</b>	\$ 479,413	132,558,195	\$ <b>0.0036</b>

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**MILK COSTS BEFORE PACKAGING  
OCTOBER 2023 MILK COST**

	<b>Class I</b>
Skim Rate	\$ 13.61
Butterfat Rate	\$ 3.0926

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B x BF Rate)	(D X Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat Pounds	Butterfat Test (%)	Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard (Whole) Milk	29,561,005	970,705	3.2837%	28,590,300	\$ 3,002,002	\$ 3,891,140	\$ 6,893,142	\$ 0.2332	\$ 0.0001	\$ 0.0036	\$ <b>0.2369</b>
Reduced Fat (2%) Milk	32,894,705	622,282	1.8917%	32,272,423	\$ 1,924,469	\$ 4,392,277	\$ 6,316,746	\$ 0.1920	\$ 0.0001	\$ 0.0036	\$ <b>0.1957</b>
Low Fat (1%) Milk	13,523,672	121,253	0.8966%	13,402,419	\$ 374,987	\$ 1,824,069	\$ 2,199,056	\$ 0.1626	\$ 0.0001	\$ 0.0036	\$ <b>0.1663</b>
Non Fat (Skim) Milk	7,060,094	9,136	0.1294%	7,050,958	\$ 28,254	\$ 959,635	\$ 987,889	\$ 0.1399	\$ 0.0052	\$ 0.0036	\$ <b>0.1487</b>
Flavored Milk	9,698,517	320,338	3.3030%	9,378,179	\$ 990,677	\$ 1,276,370	\$ 2,267,047	\$ 0.2338	\$ 0.0499	\$ 0.0036	\$ <b>0.2873</b>
Flavored Reduced Fat Milk	5,830,233	66,415	1.1391%	5,763,818	\$ 205,395	\$ 784,456	\$ 989,851	\$ 0.1698	\$ 0.0518	\$ 0.0036	\$ <b>0.2252</b>
Flavored NONFAT Milk	4,356,467	6,889	0.1581%	4,349,578	\$ 21,305	\$ 591,978	\$ 613,283	\$ 0.1408	\$ 0.0409	\$ 0.0036	\$ <b>0.1853</b>
Buttermilk	446,300	4,463	1.0000%	441,837	\$ 13,802	\$ 60,134	\$ 73,936	\$ 0.1657	\$ 0.0449	\$ 0.0036	\$ <b>0.2142</b>
Egg Nog	149,787	9,261	6.1828%	140,526	\$ 28,641	\$ 19,126	\$ 47,767	\$ 0.3189	\$ 0.2392	\$ 0.0036	\$ <b>0.5617</b>

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**COST UPDATE ADJUSTMENT  
1st HALF COMPARISON (Year 2023 vs. Year 2022)**

A	B	C	D	E (A ÷ C)	F (B ÷ D)	G (E - F)
1 <sup>st</sup> HALF EXPENSES		1 <sup>st</sup> HALF POINTS		1 <sup>st</sup> HALF COST/POINTS		INCREASE (DECREASE)
2023	2022	2023	2022	2023	2022	

<b>WEIGHTED LABOR COSTS</b>	\$ 10,501,257	\$ 11,400,294	39,042,997	42,261,877	\$ 0.2690	\$ 0.2698	\$ (0.0008)
<b>WEIGHTED UTILITY COSTS</b>	\$ 555,454	\$ 537,270	39,042,997	42,261,877	\$ 0.0142	\$ 0.0127	\$ 0.0015
<b>WEIGHTED INSURANCE COST</b>	\$ 470,854	\$ 519,899	39,042,997	42,261,877	\$ 0.0121	\$ 0.0123	\$ (0.0002)

**COST UPDATE ADJUSTMENT per BOTTLING POINT**      **\$ 0.0005**

# PENNSYLVANIA MILK MARKETING BOARD

## MILK MARKETING AREA 6

### Diesel Fuel Costs Adjustment

#### Update of Diesel Fuel Costs from YEAR 2022 to AUGUST 2023

1. Weighted Diesel Fuel Costs - YEAR 2022	\$	2,862,656
2. Average On-Highw ay Diesel Price per Gallon - YEAR 2022 (1)	\$	5.354
3. On-Highw ay Diesel Price per Gallon - AUGUST 2023 (1)	\$	4.516
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		-15.65%
5. Presumed Diesel Fuel Costs - AUGUST 2023 ((Line 1 X Line 4) + Line 1)	\$	<u>2,414,650</u>
6. Change in Diesel Fuel Costs from YEAR 2022 to AUGUST 2023 (Line 5 - Line 1)	\$	(448,006)
7. Weighted Delivery Points - YEAR 2022		<u>79,139,746</u>
<b>8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>(0.0057)</u></b>

Footnote:

1. Source: 'Weekly Retail On-Highw ay Diesel Prices' per Energy Information Administration w ebsite.  
w eb address = [https://w w w .eia.gov/dnav/pet/pet\\_pri\\_gnd\\_dcus\\_r1y\\_w .htm](https://w w w .eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w .htm)



# PENNSYLVANIA MILK MARKETING BOARD

## MILK MARKETING AREA 6

### Heating Fuel Costs Adjustment

#### Update of Heating Fuel Costs from YEAR 2022 to JUNE 2023

1. Weighted Heating Fuel Costs - YEAR 2022	\$	227,250
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2022 (1)	\$	11.35
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2023 (1)	\$	8.54
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		-24.76%
5. Presumed Heating Fuel Costs - JUNE 2023 ((Line 1 X Line 4) + Line 1)	\$	<u>170,983</u>
6. Change in Heating Fuel Costs from YEAR 2022 to JUNE 2023 (Line 5 - Line 1)	\$	(56,267)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2022		<u>81,181,253</u>
<b>8. Change in Heating Fuel Costs per S&amp;P Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>(0.0007)</u></b>

## Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.  
web address = [https://www.eia.gov/dnav/ng/ng\\_pri\\_sum\\_dcu\\_SPA\\_m.htm](https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm)

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6  
YEAR 2022 DATA**

**CONTAINER EFFICIENCY ADJUSTMENT**

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	(B) x (E)
Container Size	Area 6-0 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	6,242,144	\$ (0.10878)	\$ (0.02847)	\$ <b>(0.1373)</b>	\$ (857,046)
1/2 GALLON	6,260,038	\$ 0.00792	\$ (0.08192)	\$ <b>(0.0740)</b>	\$ (463,243)
QUART	1,769,140	\$ 0.07693	\$ 0.02981	\$ <b>0.1067</b>	\$ 188,767
PINT	2,480,848	\$ 0.07457	\$ 0.09799	\$ <b>0.1726</b>	\$ 428,194
12 OUNCE	-	\$ -	\$ -	\$ -	\$ -
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	27,489,182	\$ 0.01026	\$ 0.01646	\$ <b>0.0267</b>	\$ 733,961
4 OUNCE	464,423	\$ 0.01447	\$ 0.01819	\$ <b>0.0327</b>	\$ 15,187
Bulk per Quart	861,830	\$ 0.02267	\$ (0.07671)	\$ <b>(0.0540)</b>	\$ (46,539)
					<u>\$ (719)</u>

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP**  
**OCTOBER 2023 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.0373	\$ 0.2644	\$ (0.0308)	\$ (0.1373)	\$ 1.7744	\$ 3.9080	\$ 0.1375	\$ 4.0455	\$ (0.5640)	\$ 0.9864	\$ 4.4679	\$ 4.3221	\$ 0.1458
	1/2 GALLON	\$ 1.0187	\$ 0.2342	\$ (0.0154)	\$ (0.0740)	\$ 0.8872	\$ 2.0507	\$ 0.0722	\$ 2.1229	\$ (0.2820)	\$ 0.4932	\$ 2.3341	\$ 2.2824	\$ 0.0517
	QUART	\$ 0.5093	\$ 0.2350	\$ (0.0077)	\$ 0.1067	\$ 0.4436	\$ 1.2869	\$ 0.0453	\$ 1.3322	\$ (0.1410)	\$ 0.2466	\$ 1.4378	\$ 1.3931	\$ 0.0447
	PINT	\$ 0.2547	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2218	\$ 0.8321	\$ 0.0293	\$ 0.8614	\$ (0.0705)	\$ 0.1233	\$ 0.9142	\$ 0.8416	\$ 0.0726
	12 OUNCE	\$ 0.1910	\$ 0.0367	\$ (0.0029)	\$ -	\$ 0.1664	\$ 0.3912	\$ 0.0138	\$ 0.4050	\$ (0.0529)	\$ 0.0925	\$ 0.4446	\$ 0.4317	\$ 0.0129
	10 OUNCE	\$ 0.1592	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1386	\$ 0.3541	\$ 0.0125	\$ 0.3666	\$ (0.0441)	\$ 0.0771	\$ 0.3996	\$ 0.3888	\$ 0.0108
	1/2 PINT	\$ 0.1273	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1109	\$ 0.3027	\$ 0.0107	\$ 0.3134	\$ (0.0353)	\$ 0.0617	\$ 0.3398	\$ 0.3278	\$ 0.0120
	4 OUNCE	\$ 0.0637	\$ 0.0358	\$ (0.0010)	\$ 0.0327	\$ 0.0555	\$ 0.1867	\$ 0.0066	\$ 0.1933	\$ (0.0177)	\$ 0.0309	\$ 0.2065	\$ 0.1991	\$ 0.0074
	Bulk per Quart	\$ 0.5093	\$ 0.1253	\$ (0.0077)	\$ (0.0540)	\$ 0.4436	\$ 1.0165	\$ 0.0358	\$ 1.0523	\$ (0.1410)	\$ 0.2466	\$ 1.1579	\$ 1.1636	\$ (0.0057)
REDUCED FAT (2%) MILK	GALLON	\$ 1.6869	\$ 0.2644	\$ (0.0308)	\$ (0.1373)	\$ 1.7744	\$ 3.5576	\$ 0.1252	\$ 3.6828	\$ (0.5640)	\$ 0.9864	\$ 4.1052	\$ 3.9630	\$ 0.1422
	1/2 GALLON	\$ 0.8435	\$ 0.2342	\$ (0.0154)	\$ (0.0740)	\$ 0.8872	\$ 1.8755	\$ 0.0660	\$ 1.9415	\$ (0.2820)	\$ 0.4932	\$ 2.1527	\$ 2.1029	\$ 0.0498
	QUART	\$ 0.4217	\$ 0.2350	\$ (0.0077)	\$ 0.1067	\$ 0.4436	\$ 1.1993	\$ 0.0422	\$ 1.2415	\$ (0.1410)	\$ 0.2466	\$ 1.3471	\$ 1.3033	\$ 0.0438
	PINT	\$ 0.2109	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2218	\$ 0.7883	\$ 0.0277	\$ 0.8160	\$ (0.0705)	\$ 0.1233	\$ 0.8688	\$ 0.7967	\$ 0.0721
	12 OUNCE	\$ 0.1582	\$ 0.0367	\$ (0.0029)	\$ -	\$ 0.1664	\$ 0.3584	\$ 0.0126	\$ 0.3710	\$ (0.0529)	\$ 0.0925	\$ 0.4106	\$ 0.3980	\$ 0.0126
	10 OUNCE	\$ 0.1318	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1386	\$ 0.3267	\$ 0.0115	\$ 0.3382	\$ (0.0441)	\$ 0.0771	\$ 0.3712	\$ 0.3607	\$ 0.0105
	1/2 PINT	\$ 0.1054	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1109	\$ 0.2808	\$ 0.0099	\$ 0.2907	\$ (0.0353)	\$ 0.0617	\$ 0.3171	\$ 0.3055	\$ 0.0116
	4 OUNCE	\$ 0.0527	\$ 0.0358	\$ (0.0010)	\$ 0.0327	\$ 0.0555	\$ 0.1757	\$ 0.0062	\$ 0.1819	\$ (0.0177)	\$ 0.0309	\$ 0.1951	\$ 0.1879	\$ 0.0072
	Bulk per Quart	\$ 0.4217	\$ 0.1253	\$ (0.0077)	\$ (0.0540)	\$ 0.4436	\$ 0.9289	\$ 0.0327	\$ 0.9616	\$ (0.1410)	\$ 0.2466	\$ 1.0672	\$ 1.0738	\$ (0.0066)
LOWFAT (1%) MILK	GALLON	\$ 1.4335	\$ 0.2644	\$ (0.0308)	\$ (0.1373)	\$ 1.7744	\$ 3.3042	\$ 0.1163	\$ 3.4205	\$ (0.5640)	\$ 0.9864	\$ 3.8429	\$ 3.7015	\$ 0.1414
	1/2 GALLON	\$ 0.7168	\$ 0.2342	\$ (0.0154)	\$ (0.0740)	\$ 0.8872	\$ 1.7488	\$ 0.0616	\$ 1.8104	\$ (0.2820)	\$ 0.4932	\$ 2.0216	\$ 1.9722	\$ 0.0494
	QUART	\$ 0.3584	\$ 0.2350	\$ (0.0077)	\$ 0.1067	\$ 0.4436	\$ 1.1360	\$ 0.0400	\$ 1.1760	\$ (0.1410)	\$ 0.2466	\$ 1.2816	\$ 1.2380	\$ 0.0436
	PINT	\$ 0.1792	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2218	\$ 0.7566	\$ 0.0266	\$ 0.7832	\$ (0.0705)	\$ 0.1233	\$ 0.8360	\$ 0.7640	\$ 0.0720
	12 OUNCE	\$ 0.1344	\$ 0.0367	\$ (0.0029)	\$ -	\$ 0.1664	\$ 0.3346	\$ 0.0118	\$ 0.3464	\$ (0.0529)	\$ 0.0925	\$ 0.3860	\$ 0.3735	\$ 0.0125
	10 OUNCE	\$ 0.1120	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1386	\$ 0.3069	\$ 0.0108	\$ 0.3177	\$ (0.0441)	\$ 0.0771	\$ 0.3507	\$ 0.3403	\$ 0.0104
	1/2 PINT	\$ 0.0896	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1109	\$ 0.2650	\$ 0.0093	\$ 0.2743	\$ (0.0353)	\$ 0.0617	\$ 0.3007	\$ 0.2891	\$ 0.0116
	4 OUNCE	\$ 0.0448	\$ 0.0358	\$ (0.0010)	\$ 0.0327	\$ 0.0555	\$ 0.1678	\$ 0.0059	\$ 0.1737	\$ (0.0177)	\$ 0.0309	\$ 0.1869	\$ 0.1798	\$ 0.0071
	Bulk per Quart	\$ 0.3584	\$ 0.1253	\$ (0.0077)	\$ (0.0540)	\$ 0.4436	\$ 0.8656	\$ 0.0305	\$ 0.8961	\$ (0.1410)	\$ 0.2466	\$ 1.0017	\$ 1.0085	\$ (0.0068)
NONFAT (SKIM) MILK	GALLON	\$ 1.2833	\$ 0.2644	\$ (0.0308)	\$ (0.1373)	\$ 1.7744	\$ 3.1540	\$ 0.1110	\$ 3.2650	\$ (0.5640)	\$ 0.9864	\$ 3.6874	\$ 3.5076	\$ 0.1798
	1/2 GALLON	\$ 0.6416	\$ 0.2342	\$ (0.0154)	\$ (0.0740)	\$ 0.8872	\$ 1.6736	\$ 0.0589	\$ 1.7325	\$ (0.2820)	\$ 0.4932	\$ 1.9437	\$ 1.8753	\$ 0.0684
	QUART	\$ 0.3208	\$ 0.2350	\$ (0.0077)	\$ 0.1067	\$ 0.4436	\$ 1.0984	\$ 0.0387	\$ 1.1371	\$ (0.1410)	\$ 0.2466	\$ 1.2427	\$ 1.1895	\$ 0.0532
	PINT	\$ 0.1604	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2218	\$ 0.7378	\$ 0.0260	\$ 0.7638	\$ (0.0705)	\$ 0.1233	\$ 0.8166	\$ 0.7398	\$ 0.0768
	12 OUNCE	\$ 0.1203	\$ 0.0367	\$ (0.0029)	\$ -	\$ 0.1664	\$ 0.3205	\$ 0.0113	\$ 0.3318	\$ (0.0529)	\$ 0.0925	\$ 0.3714	\$ 0.3553	\$ 0.0161
	10 OUNCE	\$ 0.1003	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1386	\$ 0.2952	\$ 0.0104	\$ 0.3056	\$ (0.0441)	\$ 0.0771	\$ 0.3386	\$ 0.3251	\$ 0.0135
	1/2 PINT	\$ 0.0802	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1109	\$ 0.2556	\$ 0.0090	\$ 0.2646	\$ (0.0353)	\$ 0.0617	\$ 0.2910	\$ 0.2770	\$ 0.0140
	4 OUNCE	\$ 0.0401	\$ 0.0358	\$ (0.0010)	\$ 0.0327	\$ 0.0555	\$ 0.1631	\$ 0.0057	\$ 0.1688	\$ (0.0177)	\$ 0.0309	\$ 0.1820	\$ 0.1737	\$ 0.0083
	Bulk per Quart	\$ 0.3208	\$ 0.1253	\$ (0.0077)	\$ (0.0540)	\$ 0.4436	\$ 0.8280	\$ 0.0291	\$ 0.8571	\$ (0.1410)	\$ 0.2466	\$ 0.9627	\$ 0.9599	\$ 0.0028

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0018 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP**  
**OCTOBER 2023 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.2984	\$ 0.2644	\$ (0.0308)	\$ (0.1373)	\$ 1.7744	\$ 4.1691	\$ 0.1467	\$ 4.3158	\$ (0.5640)	\$ 0.9864	\$ 4.7382	\$ 4.5419	\$ 0.1963
	1/2 GALLON	\$ 1.1492	\$ 0.2342	\$ (0.0154)	\$ (0.0740)	\$ 0.8872	\$ 2.1812	\$ 0.0768	\$ 2.2580	\$ (0.2820)	\$ 0.4932	\$ 2.4692	\$ 2.3924	\$ 0.0768
	QUART	\$ 0.5746	\$ 0.2350	\$ (0.0077)	\$ 0.1067	\$ 0.4436	\$ 1.3522	\$ 0.0476	\$ 1.3998	\$ (0.1410)	\$ 0.2466	\$ 1.5054	\$ 1.4480	\$ 0.0574
	PINT	\$ 0.2873	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2218	\$ 0.8647	\$ 0.0304	\$ 0.8951	\$ (0.0705)	\$ 0.1233	\$ 0.9479	\$ 0.8691	\$ 0.0788
	12 OUNCE	\$ 0.2155	\$ 0.0367	\$ (0.0029)	\$ -	\$ 0.1664	\$ 0.4157	\$ 0.0146	\$ 0.4303	\$ (0.0529)	\$ 0.0925	\$ 0.4699	\$ 0.4523	\$ 0.0176
	10 OUNCE	\$ 0.1796	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1386	\$ 0.3745	\$ 0.0132	\$ 0.3877	\$ (0.0441)	\$ 0.0771	\$ 0.4207	\$ 0.4060	\$ 0.0147
	1/2 PINT	\$ 0.1437	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1109	\$ 0.3191	\$ 0.0112	\$ 0.3303	\$ (0.0353)	\$ 0.0617	\$ 0.3567	\$ 0.3416	\$ 0.0151
	4 OUNCE	\$ 0.0718	\$ 0.0358	\$ (0.0010)	\$ 0.0327	\$ 0.0555	\$ 0.1948	\$ 0.0069	\$ 0.2017	\$ (0.0177)	\$ 0.0309	\$ 0.2149	\$ 0.2061	\$ 0.0088
	Bulk per Quart	\$ 0.5746	\$ 0.1253	\$ (0.0077)	\$ (0.0540)	\$ 0.4436	\$ 1.0818	\$ 0.0381	\$ 1.1199	\$ (0.1410)	\$ 0.2466	\$ 1.2255	\$ 1.2185	\$ 0.0070
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.8016	\$ 0.2644	\$ (0.0308)	\$ (0.1373)	\$ 1.7744	\$ 3.6723	\$ 0.1293	\$ 3.8016	\$ (0.5640)	\$ 0.9864	\$ 4.2240	\$ 4.0524	\$ 0.1716
	1/2 GALLON	\$ 0.9008	\$ 0.2342	\$ (0.0154)	\$ (0.0740)	\$ 0.8872	\$ 1.9328	\$ 0.0680	\$ 2.0008	\$ (0.2820)	\$ 0.4932	\$ 2.2120	\$ 2.1476	\$ 0.0644
	QUART	\$ 0.4504	\$ 0.2350	\$ (0.0077)	\$ 0.1067	\$ 0.4436	\$ 1.2280	\$ 0.0432	\$ 1.2712	\$ (0.1410)	\$ 0.2466	\$ 1.3768	\$ 1.3257	\$ 0.0511
	PINT	\$ 0.2252	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2218	\$ 0.8026	\$ 0.0282	\$ 0.8308	\$ (0.0705)	\$ 0.1233	\$ 0.8836	\$ 0.8079	\$ 0.0757
	12 OUNCE	\$ 0.1689	\$ 0.0367	\$ (0.0029)	\$ -	\$ 0.1664	\$ 0.3691	\$ 0.0130	\$ 0.3821	\$ (0.0529)	\$ 0.0925	\$ 0.4217	\$ 0.4064	\$ 0.0153
	10 OUNCE	\$ 0.1408	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1386	\$ 0.3357	\$ 0.0118	\$ 0.3475	\$ (0.0441)	\$ 0.0771	\$ 0.3805	\$ 0.3677	\$ 0.0128
	1/2 PINT	\$ 0.1126	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1109	\$ 0.2880	\$ 0.0101	\$ 0.2981	\$ (0.0353)	\$ 0.0617	\$ 0.3245	\$ 0.3111	\$ 0.0134
	4 OUNCE	\$ 0.0563	\$ 0.0358	\$ (0.0010)	\$ 0.0327	\$ 0.0555	\$ 0.1793	\$ 0.0063	\$ 0.1856	\$ (0.0177)	\$ 0.0309	\$ 0.1988	\$ 0.1907	\$ 0.0081
	Bulk per Quart	\$ 0.4504	\$ 0.1253	\$ (0.0077)	\$ (0.0540)	\$ 0.4436	\$ 0.9576	\$ 0.0337	\$ 0.9913	\$ (0.1410)	\$ 0.2466	\$ 1.0969	\$ 1.0962	\$ 0.0007
FLAVORED NONFAT MILK	GALLON	\$ 1.4824	\$ 0.2644	\$ (0.0308)	\$ (0.1373)	\$ 1.7744	\$ 3.3531	\$ 0.1180	\$ 3.4711	\$ (0.5640)	\$ 0.9864	\$ 3.8935	\$ 3.7129	\$ 0.1806
	1/2 GALLON	\$ 0.7412	\$ 0.2342	\$ (0.0154)	\$ (0.0740)	\$ 0.8872	\$ 1.7732	\$ 0.0624	\$ 1.8356	\$ (0.2820)	\$ 0.4932	\$ 2.0468	\$ 1.9779	\$ 0.0689
	QUART	\$ 0.3706	\$ 0.2350	\$ (0.0077)	\$ 0.1067	\$ 0.4436	\$ 1.1482	\$ 0.0404	\$ 1.1886	\$ (0.1410)	\$ 0.2466	\$ 1.2942	\$ 1.2408	\$ 0.0534
	PINT	\$ 0.1853	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2218	\$ 0.7627	\$ 0.0268	\$ 0.7895	\$ (0.0705)	\$ 0.1233	\$ 0.8423	\$ 0.7654	\$ 0.0769
	12 OUNCE	\$ 0.1390	\$ 0.0367	\$ (0.0029)	\$ -	\$ 0.1664	\$ 0.3392	\$ 0.0119	\$ 0.3511	\$ (0.0529)	\$ 0.0925	\$ 0.3907	\$ 0.3746	\$ 0.0161
	10 OUNCE	\$ 0.1158	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1386	\$ 0.3107	\$ 0.0109	\$ 0.3216	\$ (0.0441)	\$ 0.0771	\$ 0.3546	\$ 0.3412	\$ 0.0134
	1/2 PINT	\$ 0.0927	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1109	\$ 0.2681	\$ 0.0094	\$ 0.2775	\$ (0.0353)	\$ 0.0617	\$ 0.3039	\$ 0.2899	\$ 0.0140
	4 OUNCE	\$ 0.0463	\$ 0.0358	\$ (0.0010)	\$ 0.0327	\$ 0.0555	\$ 0.1693	\$ 0.0060	\$ 0.1753	\$ (0.0177)	\$ 0.0309	\$ 0.1885	\$ 0.1801	\$ 0.0084
	Bulk per Quart	\$ 0.3706	\$ 0.1253	\$ (0.0077)	\$ (0.0540)	\$ 0.4436	\$ 0.8778	\$ 0.0309	\$ 0.9087	\$ (0.1410)	\$ 0.2466	\$ 1.0143	\$ 1.0113	\$ 0.0030
BUTTERMILK	GALLON	\$ 1.8464	\$ 0.2644	\$ (0.0308)	\$ (0.1373)	\$ 1.7744	\$ 3.7171	\$ 0.1308	\$ 3.8479	\$ (0.5640)	\$ 0.9864	\$ 4.2703	\$ 4.0210	\$ 0.2493
	1/2 GALLON	\$ 0.9232	\$ 0.2342	\$ (0.0154)	\$ (0.0740)	\$ 0.8872	\$ 1.9552	\$ 0.0688	\$ 2.0240	\$ (0.2820)	\$ 0.4932	\$ 2.2352	\$ 2.1319	\$ 0.1033
	QUART	\$ 0.4616	\$ 0.2350	\$ (0.0077)	\$ 0.1067	\$ 0.4436	\$ 1.2392	\$ 0.0436	\$ 1.2828	\$ (0.1410)	\$ 0.2466	\$ 1.3884	\$ 1.3178	\$ 0.0706
	PINT	\$ 0.2308	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2218	\$ 0.8082	\$ 0.0284	\$ 0.8366	\$ (0.0705)	\$ 0.1233	\$ 0.8894	\$ 0.8039	\$ 0.0855
	12 OUNCE	\$ 0.1731	\$ 0.0367	\$ (0.0029)	\$ -	\$ 0.1664	\$ 0.3733	\$ 0.0131	\$ 0.3864	\$ (0.0529)	\$ 0.0925	\$ 0.4260	\$ 0.4035	\$ 0.0225
	10 OUNCE	\$ 0.1443	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1386	\$ 0.3392	\$ 0.0119	\$ 0.3511	\$ (0.0441)	\$ 0.0771	\$ 0.3841	\$ 0.3653	\$ 0.0188
	1/2 PINT	\$ 0.1154	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1109	\$ 0.2908	\$ 0.0102	\$ 0.3010	\$ (0.0353)	\$ 0.0617	\$ 0.3274	\$ 0.3091	\$ 0.0183
	4 OUNCE	\$ 0.0577	\$ 0.0358	\$ (0.0010)	\$ 0.0327	\$ 0.0555	\$ 0.1807	\$ 0.0064	\$ 0.1871	\$ (0.0177)	\$ 0.0309	\$ 0.2003	\$ 0.1897	\$ 0.0106
	Bulk per Quart	\$ 0.4616	\$ 0.1253	\$ (0.0077)	\$ (0.0540)	\$ 0.4436	\$ 0.9688	\$ 0.0341	\$ 1.0029	\$ (0.1410)	\$ 0.2466	\$ 1.1085	\$ 1.0883	\$ 0.0202

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0018 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP**  
**OCTOBER 2023 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 4.4936	\$ 0.2644	\$ (0.0308)	\$ (0.1373)	\$ 1.7744	\$ 6.3643	\$ 0.2240	\$ 6.5883	\$ (0.5640)	\$ 0.9864	\$ 7.0107	\$ 6.3737	\$ 0.6370
	1/2 GALLON	\$ 2.2468	\$ 0.2342	\$ (0.0154)	\$ (0.0740)	\$ 0.8872	\$ 3.2788	\$ 0.1154	\$ 3.3942	\$ (0.2820)	\$ 0.4932	\$ 3.6054	\$ 3.3083	\$ 0.2971
	QUART	\$ 1.1234	\$ 0.2350	\$ (0.0077)	\$ 0.1067	\$ 0.4436	\$ 1.9010	\$ 0.0669	\$ 1.9679	\$ (0.1410)	\$ 0.2466	\$ 2.0735	\$ 1.9060	\$ 0.1675
	PINT	\$ 0.5617	\$ 0.1868	\$ (0.0038)	\$ 0.1726	\$ 0.2218	\$ 1.1391	\$ 0.0401	\$ 1.1792	\$ (0.0705)	\$ 0.1233	\$ 1.2320	\$ 1.0980	\$ 0.1340
	12 OUNCE	\$ 0.4213	\$ 0.0367	\$ (0.0029)	\$ -	\$ 0.1664	\$ 0.6215	\$ 0.0219	\$ 0.6434	\$ (0.0529)	\$ 0.0925	\$ 0.6830	\$ 0.6241	\$ 0.0589
	10 OUNCE	\$ 0.3511	\$ 0.0587	\$ (0.0024)	\$ -	\$ 0.1386	\$ 0.5460	\$ 0.0192	\$ 0.5652	\$ (0.0441)	\$ 0.0771	\$ 0.5982	\$ 0.5490	\$ 0.0492
	1/2 PINT	\$ 0.2809	\$ 0.0397	\$ (0.0019)	\$ 0.0267	\$ 0.1109	\$ 0.4563	\$ 0.0161	\$ 0.4724	\$ (0.0353)	\$ 0.0617	\$ 0.4988	\$ 0.4561	\$ 0.0427
	4 OUNCE	\$ 0.1404	\$ 0.0358	\$ (0.0010)	\$ 0.0327	\$ 0.0555	\$ 0.2634	\$ 0.0093	\$ 0.2727	\$ (0.0177)	\$ 0.0309	\$ 0.2859	\$ 0.2633	\$ 0.0226
	Bulk per Quart	\$ 1.1234	\$ 0.1253	\$ (0.0077)	\$ (0.0540)	\$ 0.4436	\$ 1.6306	\$ 0.0574	\$ 1.6880	\$ (0.1410)	\$ 0.2466	\$ 1.7936	\$ 1.6765	\$ 0.1171

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of -\$0.0018 per quart equivalent.

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP**  
**OCTOBER 2023 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 4.4679	\$ (0.5585)	\$ 0.8329	\$ 0.1316	\$ 4.87	\$ 4.74	\$ 0.13
	1/2 GALLON	\$ 2.3341	\$ (0.2918)	\$ 0.4548	\$ 0.0693	\$ 2.57	\$ 2.52	\$ 0.05
	QUART	<b>\$ 1.4378</b>	<b>\$ (0.1797)</b>	<b>\$ 0.3210</b>	<b>\$ 0.0438</b>	<b>\$ 1.62</b>	<b>\$ 1.58</b>	<b>\$ 0.04</b>
	PINT	\$ 0.9142	\$ (0.1143)	\$ 0.3417	\$ 0.0317	\$ 1.17	\$ 1.11	\$ 0.06
	12 OUNCE	\$ 0.4446	\$ (0.0556)	\$ 0.2563	\$ 0.0179	\$ 0.66	\$ 0.65	\$ 0.01
	10 OUNCE	\$ 0.3996	\$ (0.0500)	\$ 0.2136	\$ 0.0156	\$ 0.58	\$ 0.57	\$ 0.01
	1/2 PINT	\$ 0.3398	\$ (0.0425)	\$ 0.1486	\$ 0.0124	\$ 0.46	\$ 0.45	\$ 0.01
	4 OUNCE	\$ 0.2065	\$ (0.0258)	\$ 0.0743	\$ 0.0071	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.1579	\$ (0.1447)	\$ 0.3210	\$ 0.0370	\$ 1.37	\$ 1.38	\$ (0.01)
REDUCED FAT (2%) MILK	GALLON	\$ 4.1052	\$ (0.5132)	\$ 0.8329	\$ 0.1228	\$ 4.55	\$ 4.42	\$ 0.13
	1/2 GALLON	\$ 2.1527	\$ (0.2691)	\$ 0.4548	\$ 0.0649	\$ 2.40	\$ 2.36	\$ 0.04
	QUART	\$ 1.3471	\$ (0.1684)	\$ 0.3210	\$ 0.0416	\$ 1.54	\$ 1.50	\$ 0.04
	PINT	\$ 0.8688	\$ (0.1086)	\$ 0.3417	\$ 0.0306	\$ 1.13	\$ 1.07	\$ 0.06
	12 OUNCE	\$ 0.4106	\$ (0.0513)	\$ 0.2563	\$ 0.0171	\$ 0.63	\$ 0.62	\$ 0.01
	10 OUNCE	\$ 0.3712	\$ (0.0464)	\$ 0.2136	\$ 0.0149	\$ 0.55	\$ 0.54	\$ 0.01
	1/2 PINT	\$ 0.3171	\$ (0.0396)	\$ 0.1486	\$ 0.0118	\$ 0.44	\$ 0.43	\$ 0.01
	4 OUNCE	\$ 0.1951	\$ (0.0244)	\$ 0.0743	\$ 0.0068	\$ 0.25	\$ 0.25	\$ -
	Bulk per Quart	\$ 1.0672	\$ (0.1334)	\$ 0.3210	\$ 0.0348	\$ 1.29	\$ 1.30	\$ (0.01)
LOWFAT (1%) MILK	GALLON	\$ 3.8429	\$ (0.4804)	\$ 0.8329	\$ 0.1164	\$ 4.31	\$ 4.18	\$ 0.13
	1/2 GALLON	\$ 2.0216	\$ (0.2527)	\$ 0.4548	\$ 0.0617	\$ 2.29	\$ 2.24	\$ 0.05
	QUART	\$ 1.2816	\$ (0.1602)	\$ 0.3210	\$ 0.0400	\$ 1.48	\$ 1.44	\$ 0.04
	PINT	\$ 0.8360	\$ (0.1045)	\$ 0.3417	\$ 0.0298	\$ 1.10	\$ 1.04	\$ 0.06
	12 OUNCE	\$ 0.3860	\$ (0.0483)	\$ 0.2563	\$ 0.0165	\$ 0.61	\$ 0.60	\$ 0.01
	10 OUNCE	\$ 0.3507	\$ (0.0438)	\$ 0.2136	\$ 0.0144	\$ 0.53	\$ 0.53	\$ -
	1/2 PINT	\$ 0.3007	\$ (0.0376)	\$ 0.1486	\$ 0.0114	\$ 0.42	\$ 0.41	\$ 0.01
	4 OUNCE	\$ 0.1869	\$ (0.0234)	\$ 0.0743	\$ 0.0066	\$ 0.24	\$ 0.24	\$ -
	Bulk per Quart	\$ 1.0017	\$ (0.1252)	\$ 0.3210	\$ 0.0332	\$ 1.23	\$ 1.24	\$ (0.01)
NONFAT (SKIM) MILK	GALLON	\$ 3.6874	\$ (0.4609)	\$ 0.8329	\$ 0.1126	\$ 4.17	\$ 4.01	\$ 0.16
	1/2 GALLON	\$ 1.9437	\$ (0.2430)	\$ 0.4548	\$ 0.0598	\$ 2.22	\$ 2.15	\$ 0.07
	QUART	\$ 1.2427	\$ (0.1553)	\$ 0.3210	\$ 0.0391	\$ 1.45	\$ 1.40	\$ 0.05
	PINT	\$ 0.8166	\$ (0.1021)	\$ 0.3417	\$ 0.0293	\$ 1.09	\$ 1.02	\$ 0.07
	12 OUNCE	\$ 0.3714	\$ (0.0464)	\$ 0.2563	\$ 0.0161	\$ 0.60	\$ 0.58	\$ 0.02
	10 OUNCE	\$ 0.3386	\$ (0.0423)	\$ 0.2136	\$ 0.0141	\$ 0.52	\$ 0.51	\$ 0.01
	1/2 PINT	\$ 0.2910	\$ (0.0364)	\$ 0.1486	\$ 0.0112	\$ 0.41	\$ 0.40	\$ 0.01
	4 OUNCE	\$ 0.1820	\$ (0.0228)	\$ 0.0743	\$ 0.0065	\$ 0.24	\$ 0.23	\$ 0.01
	Bulk per Quart	\$ 0.9627	\$ (0.1203)	\$ 0.3210	\$ 0.0323	\$ 1.20	\$ 1.19	\$ 0.01

**PENNSYLVANIA MILK MARKETING BOARD**  
**MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP**  
**OCTOBER 2023 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 4.7382	\$ (0.5923)	\$ 0.8329	\$ 0.1382	\$ 5.12	\$ 4.94	\$ 0.18
	1/2 GALLON	\$ 2.4692	\$ (0.3087)	\$ 0.4548	\$ 0.0726	\$ 2.69	\$ 2.62	\$ 0.07
	QUART	\$ 1.5054	\$ (0.1882)	\$ 0.3210	\$ 0.0455	\$ 1.68	\$ 1.63	\$ 0.05
	PINT	\$ 0.9479	\$ (0.1185)	\$ 0.3417	\$ 0.0325	\$ 1.20	\$ 1.13	\$ 0.07
	12 OUNCE	\$ 0.4699	\$ (0.0587)	\$ 0.2563	\$ 0.0185	\$ 0.69	\$ 0.67	\$ 0.02
	10 OUNCE	\$ 0.4207	\$ (0.0526)	\$ 0.2136	\$ 0.0161	\$ 0.60	\$ 0.58	\$ 0.02
	1/2 PINT	\$ 0.3567	\$ (0.0446)	\$ 0.1486	\$ 0.0128	\$ 0.47	\$ 0.46	\$ 0.01
	4 OUNCE	\$ 0.2149	\$ (0.0269)	\$ 0.0743	\$ 0.0073	\$ 0.27	\$ 0.26	\$ 0.01
	Bulk per Quart	\$ 1.2255	\$ (0.1532)	\$ 0.3210	\$ 0.0387	\$ 1.43	\$ 1.43	\$ -
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.2240	\$ (0.5280)	\$ 0.8329	\$ 0.1257	\$ 4.65	\$ 4.50	\$ 0.15
	1/2 GALLON	\$ 2.2120	\$ (0.2765)	\$ 0.4548	\$ 0.0663	\$ 2.46	\$ 2.40	\$ 0.06
	QUART	\$ 1.3768	\$ (0.1721)	\$ 0.3210	\$ 0.0423	\$ 1.57	\$ 1.52	\$ 0.05
	PINT	\$ 0.8836	\$ (0.1105)	\$ 0.3417	\$ 0.0309	\$ 1.15	\$ 1.08	\$ 0.07
	12 OUNCE	\$ 0.4217	\$ (0.0527)	\$ 0.2563	\$ 0.0174	\$ 0.64	\$ 0.63	\$ 0.01
	10 OUNCE	\$ 0.3805	\$ (0.0476)	\$ 0.2136	\$ 0.0152	\$ 0.56	\$ 0.55	\$ 0.01
	1/2 PINT	\$ 0.3245	\$ (0.0406)	\$ 0.1486	\$ 0.0120	\$ 0.44	\$ 0.43	\$ 0.01
	4 OUNCE	\$ 0.1988	\$ (0.0249)	\$ 0.0743	\$ 0.0069	\$ 0.26	\$ 0.25	\$ 0.01
	Bulk per Quart	\$ 1.0969	\$ (0.1371)	\$ 0.3210	\$ 0.0355	\$ 1.32	\$ 1.32	\$ -
FLAVORED NONFAT MILK	GALLON	\$ 3.8935	\$ (0.4867)	\$ 0.8329	\$ 0.1176	\$ 4.36	\$ 4.19	\$ 0.17
	1/2 GALLON	\$ 2.0468	\$ (0.2559)	\$ 0.4548	\$ 0.0623	\$ 2.31	\$ 2.25	\$ 0.06
	QUART	\$ 1.2942	\$ (0.1618)	\$ 0.3210	\$ 0.0403	\$ 1.49	\$ 1.45	\$ 0.04
	PINT	\$ 0.8423	\$ (0.1053)	\$ 0.3417	\$ 0.0299	\$ 1.11	\$ 1.04	\$ 0.07
	12 OUNCE	\$ 0.3907	\$ (0.0488)	\$ 0.2563	\$ 0.0166	\$ 0.61	\$ 0.60	\$ 0.01
	10 OUNCE	\$ 0.3546	\$ (0.0443)	\$ 0.2136	\$ 0.0145	\$ 0.54	\$ 0.53	\$ 0.01
	1/2 PINT	\$ 0.3039	\$ (0.0380)	\$ 0.1486	\$ 0.0115	\$ 0.43	\$ 0.41	\$ 0.02
	4 OUNCE	\$ 0.1885	\$ (0.0236)	\$ 0.0743	\$ 0.0066	\$ 0.25	\$ 0.24	\$ 0.01
	Bulk per Quart	\$ 1.0143	\$ (0.1268)	\$ 0.3210	\$ 0.0335	\$ 1.24	\$ 1.24	\$ -
BUTTERMILK	GALLON	\$ 4.2703	\$ (0.5338)	\$ 0.8329	\$ 0.1268	\$ 4.70	\$ 4.47	\$ 0.23
	1/2 GALLON	\$ 2.2352	\$ (0.2794)	\$ 0.4548	\$ 0.0669	\$ 2.48	\$ 2.38	\$ 0.10
	QUART	\$ 1.3884	\$ (0.1736)	\$ 0.3210	\$ 0.0426	\$ 1.58	\$ 1.51	\$ 0.07
	PINT	\$ 0.8894	\$ (0.1112)	\$ 0.3417	\$ 0.0311	\$ 1.15	\$ 1.07	\$ 0.08
	12 OUNCE	\$ 0.4260	\$ (0.0533)	\$ 0.2563	\$ 0.0175	\$ 0.65	\$ 0.63	\$ 0.02
	10 OUNCE	\$ 0.3841	\$ (0.0480)	\$ 0.2136	\$ 0.0153	\$ 0.57	\$ 0.55	\$ 0.02
	1/2 PINT	\$ 0.3274	\$ (0.0409)	\$ 0.1486	\$ 0.0121	\$ 0.45	\$ 0.43	\$ 0.02
	4 OUNCE	\$ 0.2003	\$ (0.0250)	\$ 0.0743	\$ 0.0069	\$ 0.26	\$ 0.25	\$ 0.01
	Bulk per Quart	\$ 1.1085	\$ (0.1386)	\$ 0.3210	\$ 0.0358	\$ 1.33	\$ 1.31	\$ 0.02

**PENNSYLVANIA MILK MARKETING BOARD  
MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP  
OCTOBER 2023 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)

EGG NOG	GALLON	\$ 7.0107	\$ (0.8763)	\$ 0.8329	\$ 0.1933	\$ 7.16	\$ 6.59	\$ 0.57
	1/2 GALLON	\$ 3.6054	\$ (0.4507)	\$ 0.4548	\$ 0.1002	\$ 3.71	\$ 3.44	\$ 0.27
	QUART	\$ 2.0735	\$ (0.2592)	\$ 0.3210	\$ 0.0593	\$ 2.19	\$ 2.04	\$ 0.15
	PINT	\$ 1.2320	\$ (0.1540)	\$ 0.3417	\$ 0.0394	\$ 1.46	\$ 1.34	\$ 0.12
	12 OUNCE	\$ 0.6830	\$ (0.0854)	\$ 0.2563	\$ 0.0237	\$ 0.88	\$ 0.82	\$ 0.06
	10 OUNCE	\$ 0.5982	\$ (0.0748)	\$ 0.2136	\$ 0.0205	\$ 0.76	\$ 0.71	\$ 0.05
	1/2 PINT	\$ 0.4988	\$ (0.0624)	\$ 0.1486	\$ 0.0162	\$ 0.60	\$ 0.56	\$ 0.04
	4 OUNCE	\$ 0.2859	\$ (0.0357)	\$ 0.0743	\$ 0.0090	\$ 0.33	\$ 0.31	\$ 0.02
	Bulk per Quart	\$ 1.7936	\$ (0.2242)	\$ 0.3210	\$ 0.0525	\$ 1.94	\$ 1.84	\$ 0.10